

### Incentivo Conauto-Ford

### Modelos 2015

| <b>Modelos 2015</b> |                            |                |        |                |                |         | Clave de plan: F411-F413 |               |         |
|---------------------|----------------------------|----------------|--------|----------------|----------------|---------|--------------------------|---------------|---------|
|                     |                            |                |        |                |                |         | Con anualidades          |               |         |
| Catálogo            | Descripción                | Precio Cliente | Rebate | Precio Conauto | Pago inicial * | Saldo   | 48 mens                  | 4 anualidades | 48 mens |
| 15%                 |                            |                |        |                |                |         |                          |               |         |
| Y4D5IFC15           | IKON HATCH AMBIENTE TM     | 137,400        | 17,000 | 120,400        | 18,060         | 102,340 | 2,494                    | 5,985         | 2,992   |
| Y4C5IFC15           | IKON HATCH AMBIENTE TM A/A | 146,400        | 17,000 | 129,400        | 19,410         | 109,990 | 2,680                    | 6,432         | 3,216   |
| Y4B5IFC15           | IKON HATCH TREND TM A/A    | 171,000        | 17,000 | 154,000        | 23,100         | 130,900 | 3,189                    | 7,655         | 3,827   |
|                     |                            |                |        |                |                |         |                          |               |         |

Incentivo Conauto-Ford

**Modelos 2015**

|            |                            |                |        |                |                |         | Clave de plan: F412-F414 |               |         |
|------------|----------------------------|----------------|--------|----------------|----------------|---------|--------------------------|---------------|---------|
|            |                            |                |        |                |                |         | Con anualidades          |               |         |
| Catálogo   | Descripción                | Precio Cliente | Rebate | Precio Conauto | Pago inicial * | Saldo   | 60 mens                  | 5 anualidades | 60 mens |
| <b>17%</b> |                            |                |        |                |                |         |                          |               |         |
| Y4D5IFC17  | IKON HATCH AMBIENTE TM     | 137,400        | 17,000 | 120,400        | 20,468         | 99,932  | 2,038                    | 4,891         | 2,445   |
| Y4C5IFC17  | IKON HATCH AMBIENTE TM A/A | 146,400        | 17,000 | 129,400        | 21,998         | 107,402 | 2,190                    | 5,256         | 2,628   |
| Y4B5IFC17  | IKON HATCH TREND TM A/A    | 171,000        | 17,000 | 154,000        | 26,180         | 127,820 | 2,606                    | 6,256         | 3,128   |

\* Cantidad a pagar al distribuidor.