



**Asunto:** Reporte de Ventas, Bajas y Adjudicaciones.

**Fecha:** Mayo 06, 2010.

**Circular:** 043/10.

### **Red de Distribuidores Ford**

**At'n.: Director General  
Gerente General  
Gerente de Autofinanciamiento**

Adjunto a la presente encontrarán Reporte de Ventas, Bajas y Adjudicaciones, correspondientes al mes de **Abril de 2010**.

Sin más por el momento, aprovecho la ocasión para enviarles un cordial saludo.

**Atentamente,**

**Lic. Enrique Velasco Lee  
Gerente de Investigación  
Desarrollo y Capacitación**

**REPORTE DE VENTAS, BAJAS Y ADJUDICACIONES**

| Bid | Nombre                                        | Ventas |     |       | Total Bajas |     |       | Reinst |     |       | %BN  | Adjudicados |       |       |     |      | INT | Adjudicados No Propietarios |       |      | Adjudic Prop. | Unidades Pagadas |       |     |
|-----|-----------------------------------------------|--------|-----|-------|-------------|-----|-------|--------|-----|-------|------|-------------|-------|-------|-----|------|-----|-----------------------------|-------|------|---------------|------------------|-------|-----|
|     |                                               | Mes    | Año | Hist. | Mes         | Año | Hist. | Mes    | Año | Hist. |      | Ventas      | Altas | Bajas | Mes | Año  |     | Hist.                       | X Adj | Tram |               | P.E.             | Total | Mes |
| 8   | AUTOS DE CELAYA, S.A. DE C.V.                 | 0      | 0   | 1700  | 1           | 6   | 1176  | 0      | 0   | 337   | 0%   | 0           | 1     | -1    | -2  | 834  | 1   | 1                           | 0     | 1    | 219           | 0                | 0     |     |
| 12  | AUTOMOTRIZ DE QUERETARO, S.A. DE C.V.         | 0      | 0   | 1053  | 0           | 0   | 786   | 0      | 0   | 300   | 0%   | 0           | 0     | 0     | 0   | 544  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 14  | JACOBO RODRIGUEZ MOTORS S.A DE C.V.           | 0      | 0   | 62    | 1           | 1   | 47    | 0      | 0   | 3     | 0%   | 0           | 1     | -1    | -1  | 20   | 0   | 0                           | 0     | 0    | 61            | 0                | 0     |     |
| 15  | FAME LAS AGUILAS, SA DE CV                    | 0      | 3   | 2730  | 0           | 3   | 1676  | 0      | 0   | 330   | 100% | 0           | 0     | 0     | 1   | 1353 | 3   | 2                           | 0     | 2    | 181           | 0                | 0     |     |
| 18  | AP AUTOMOTRIZ, S.A. DE C.V.                   | 1      | 1   | 1346  | 3           | 8   | 904   | 0      | 1   | 196   | 700% | 1           | 3     | -2    | 2   | 619  | 1   | 6                           | 1     | 7    | 94            | 2                | 2     |     |
| 20  | AUTOMOTRIZ TAMPICO, S.A. DE C.V.              | 0      | 0   | 882   | 0           | 0   | 480   | 0      | 0   | 147   | 0%   | 0           | 0     | 0     | 0   | 516  | 0   | 0                           | 0     | 0    | 9             | 0                | 0     |     |
| 22  | AUTOMOTRIZ DE TUXPAM, S.A. DE C.V.            | 6      | 32  | 1835  | 2           | 9   | 716   | 0      | 0   | 196   | 28%  | 6           | 3     | 3     | 29  | 1270 | 32  | 5                           | 2     | 7    | 381           | 8                | 41    |     |
| 27  | MOTORES DE MORELOS, S.A. DE C.V.              | 3      | 19  | 3944  | 1           | 6   | 2159  | 0      | 0   | 161   | 32%  | 5           | 1     | 4     | 17  | 1916 | 14  | 12                          | 4     | 16   | 406           | 6                | 17    |     |
| 28  | AUTOMOTRIZ HUASTECA, S.A. DE C.V.             | 0      | 11  | 2066  | 2           | 8   | 1067  | 0      | 1   | 182   | 64%  | 0           | 1     | -1    | 1   | 1117 | 15  | 3                           | 0     | 3    | 107           | 0                | 4     |     |
| 30  | AUTOMOTRIZ LAREDO, S.A. DE C.V.               | 0      | 0   | 205   | 0           | 0   | 120   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 78   | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 33  | AUTOMOTRIZ MENDOZA, S.A. DE C.V.              | 0      | 0   | 6     | 0           | 0   | 5     | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 0    | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 34  | AUTOMOTRIZ MONCLOVA, S.A. DE C.V.             | 8      | 41  | 1351  | 0           | 3   | 657   | 0      | 1   | 195   | 5%   | 8           | 0     | 8     | 39  | 869  | 3   | 1                           | 5     | 6    | 348           | 8                | 42    |     |
| 35  | AUTOMOTRIZ MONTERREY, S.A. DE C.V.            | 0      | 0   | 3551  | 0           | 0   | 2930  | 0      | 0   | 817   | 0%   | 0           | 0     | 0     | 0   | 1356 | 0   | 1                           | 0     | 1    | 154           | 0                | 5     |     |
| 37  | AUTOMOTRIZ REYNOSA, S.A. DE C.V.              | 5      | 15  | 495   | 0           | 1   | 279   | 0      | 0   | 66    | 7%   | 5           | 0     | 5     | 11  | 284  | 4   | 0                           | 1     | 1    | 79            | 4                | 12    |     |
| 38  | AUTOMOTRIZ RIO BRAVO, S.A. DE C.V.            | 0      | 0   | 3     | 0           | 0   | 2     | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 0    | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 39  | AUTOMOTRIZ VICTORIA, S.A. DE C.V.             | 1      | 17  | 532   | 1           | 6   | 219   | 0      | 0   | 8     | 35%  | 4           | 0     | 4     | 14  | 311  | 7   | 4                           | 2     | 6    | 124           | 5                | 13    |     |
| 44  | AUTOMOVILES, S.A. DE C.V.                     | 1      | 7   | 6175  | 1           | 8   | 4690  | 0      | 0   | 1172  | 114% | 2           | 1     | 1     | 7   | 2577 | 16  | 3                           | 0     | 3    | 256           | 1                | 8     |     |
| 50  | AUTOS Y ACCESORIOS, S.A. DE C.V.              | 6      | 13  | 1779  | 3           | 7   | 966   | 0      | 0   | 245   | 54%  | 7           | 3     | 4     | 8   | 1008 | 12  | 4                           | 1     | 5    | 195           | 4                | 13    |     |
| 51  | ALFONSO R. BOURS, S.A. DE C.V.                | 0      | 0   | 29    | 0           | 0   | 20    | 0      | 0   | 7     | 0%   | 0           | 0     | 0     | 0   | 9    | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 53  | ALDEN CONCESIONARIA TACUBAYA,S.A DE C.V       | 17     | 47  | 4730  | 1           | 6   | 2849  | 0      | 0   | 745   | 13%  | 13          | 0     | 13    | 32  | 2552 | 24  | 11                          | 9     | 20   | 336           | 7                | 29    |     |
| 65  | CASA RAMOS, S.A.                              | 0      | 0   | 103   | 0           | 1   | 57    | 0      | 0   | 16    | 0%   | 0           | 0     | 0     | -1  | 59   | 0   | 0                           | 0     | 0    | 6             | 0                | 0     |     |
| 66  | AUTOMOVILES DE COLIMA, S.A. DE C.V.           | 0      | 0   | 88    | 0           | 0   | 64    | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 23   | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 69  | AUTOMOVILES DE ZAPOTLAN, S.A. DE C.V.         | 0      | 0   | 65    | 0           | 0   | 50    | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 14   | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 72  | CIA. DISTRIBUIDORA DE AUTOMOVILES S.A. DE C.V | 14     | 67  | 6636  | 3           | 17  | 3886  | 0      | 0   | 765   | 25%  | 13          | 1     | 12    | 56  | 3387 | 41  | 15                          | 3     | 18   | 819           | 24               | 89    |     |
| 74  | CHIHUAHUA MOTORS, S.A. DE C.V.                | 9      | 23  | 1328  | 0           | 3   | 838   | 0      | 0   | 134   | 13%  | 5           | 0     | 5     | 17  | 602  | 12  | 2                           | 0     | 2    | 232           | 5                | 22    |     |
| 77  | DISTRIBUIDORA DE AUTOMOVILES, S.A. DE C.V.    | 2      | 9   | 2507  | 1           | 1   | 1730  | 0      | 0   | 543   | 11%  | 3           | 1     | 2     | 9   | 1230 | 3   | 2                           | 0     | 2    | 286           | 1                | 8     |     |
| 80  | DISTRIBUIDORA REGIONAL, S.A. DE C.V.          | 3      | 14  | 1377  | 1           | 4   | 854   | 1      | 1   | 123   | 21%  | 1           | 2     | -1    | -2  | 625  | 18  | 0                           | 1     | 1    | 299           | 0                | 3     |     |
| 88  | AUTOCAMIONES OAXACA, S.A. DE C.V.             | 0      | 0   | 426   | 0           | 0   | 262   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 156  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 89  | HERMANOS SANCHEZ, S.A. DE C.V.                | 0      | 0   | 365   | 0           | 0   | 179   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 186  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 91  | JIMENEZ, S.A. DE C.V.                         | 1      | 7   | 1377  | 1           | 4   | 910   | 0      | 0   | 142   | 57%  | 2           | 0     | 2     | 2   | 593  | 10  | 3                           | 2     | 5    | 141           | 2                | 3     |     |
| 101 | MENDIVIL MOTORS, S.A. DE C.V.                 | 3      | 14  | 1343  | 0           | 3   | 850   | 1      | 1   | 228   | 14%  | 4           | 0     | 4     | 13  | 694  | 1   | 1                           | 1     | 2    | 113           | 4                | 19    |     |
| 102 | MEXICANA AUTOMOTRIZ, S.A. DE C.V.             | 0      | 8   | 838   | 2           | 12  | 339   | 0      | 0   | 12    | 150% | 3           | 1     | 2     | 2   | 513  | 9   | 3                           | 3     | 6    | 92            | 0                | 7     |     |
| 104 | MORELIA AUTOMOTRIZ, S.A. DE C.V.              | 5      | 20  | 2441  | 3           | 9   | 1112  | 0      | 0   | 123   | 45%  | 4           | 1     | 3     | 15  | 1422 | 17  | 5                           | 3     | 8    | 366           | 2                | 15    |     |
| 107 | AUTOMOVILISTICA VERACRUZANA, S.A.             | 12     | 63  | 3987  | 5           | 22  | 2077  | 0      | 0   | 627   | 35%  | 14          | 1     | 13    | 48  | 2426 | 38  | 17                          | 3     | 20   | 652           | 13               | 57    |     |
| 114 | RANGEL DE ALBA, S.A. DE C.V.                  | 0      | 0   | 720   | 0           | 1   | 394   | 0      | 0   | 51    | 0%   | 0           | 0     | 0     | -1  | 366  | 2   | 2                           | 0     | 2    | 104           | 0                | 1     |     |
| 116 | SUPER AUTOS JALAPA, S.A. DE C.V.              | 7      | 21  | 1865  | 0           | 4   | 836   | 0      | 2   | 158   | 10%  | 6           | 0     | 6     | 19  | 1175 | 7   | 2                           | 5     | 7    | 168           | 10               | 17    |     |
| 121 | SUPERSERVICIO, S.A. DE C.V.                   | 14     | 65  | 2756  | 4           | 22  | 871   | 0      | 2   | 284   | 31%  | 11          | 4     | 7     | 47  | 2136 | 17  | 1                           | 7     | 8    | 859           | 14               | 60    |     |
| 122 | CORDOBA AUTOMOTRIZ, S.A. DE C.V.              | 4      | 23  | 2090  | 0           | 6   | 1115  | 0      | 2   | 170   | 17%  | 3           | 0     | 3     | 19  | 1085 | 8   | 2                           | 2     | 4    | 275           | 10               | 34    |     |
| 137 | MYBSA, S.A. DE C.V.                           | 4      | 16  | 996   | 3           | 12  | 525   | 0      | 1   | 10    | 69%  | 4           | 2     | 2     | 15  | 479  | 2   | 7                           | 0     | 7    | 264           | 10               | 19    |     |
| 140 | AUTO CAMIONES UNIVERSIDAD, S.A. DE C.V.       | 11     | 53  | 1712  | 2           | 11  | 1180  | 0      | 0   | 261   | 21%  | 5           | 1     | 4     | 23  | 731  | 48  | 1                           | 2     | 3    | 416           | 6                | 31    |     |
| 161 | AUTOMOTORES DE CUAUHTEMOC, S.A. DE C.V.       | 0      | 0   | 6     | 0           | 0   | 1     | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 4    | 0   | 0                           | 0     | 0    | 2             | 0                | 0     |     |
| 163 | CIA. AUTOMOTRIZ DE TOLUCA, S.A. DE C.V.       | 0      | 0   | 788   | 0           | 0   | 450   | 0      | 0   | 3     | 0%   | 0           | 0     | 0     | 0   | 339  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 164 | PLASENCIA GUADALAJARA, S.A. DE C.V            | 5      | 26  | 2382  | 3           | 14  | 1455  | 1      | 1   | 182   | 50%  | 4           | 2     | 2     | 11  | 1062 | 14  | 4                           | 1     | 5    | 341           | 7                | 15    |     |
| 181 | AUTOMOVILES DE VALLES, S.A. DE C.V.           | 0      | 0   | 202   | 0           | 0   | 125   | 0      | 0   | 15    | 0%   | 0           | 0     | 0     | 0   | 86   | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 188 | ACAPULCO, S.A. DE C.V.                        | 14     | 64  | 2981  | 6           | 32  | 1559  | 1      | 2   | 234   | 47%  | 14          | 5     | 9     | 56  | 1567 | 71  | 29                          | 9     | 38   | 917           | 16               | 79    |     |
| 204 | AUTOMOTRIZ DEL NORESTE, S.A. DE C.V.          | 1      | 3   | 174   | 0           | 0   | 129   | 0      | 0   | 40    | 0%   | 1           | 0     | 1     | 1   | 78   | 2   | 0                           | 0     | 0    | 0             | 13               | 1     | 1   |
| 214 | AUTO PRODUCTOS, S.A. DE C.V.                  | 0      | 0   | 1079  | 0           | 0   | 682   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 394  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 221 | ZAPATA, S.A.                                  | 8      | 31  | 8205  | 2           | 12  | 4955  | 0      | 0   | 1052  | 39%  | 3           | 0     | 3     | 21  | 4159 | 35  | 11                          | 3     | 14   | 563           | 8                | 25    |     |
| 222 | VEHICULOS INSURGENTES, S.A. DE C.V.           | 18     | 47  | 664   | 0           | 5   | 338   | 1      | 2   | 10    | 6%   | 5           | 0     | 5     | 18  | 305  | 37  | 3                           | 3     | 6    | 279           | 5                | 19    |     |
| 234 | AUTO CAMIONES DE GUERRERO, S.A. DE C.V.       | 4      | 24  | 1331  | 2           | 10  | 686   | 0      | 0   | 139   | 42%  | 3           | 2     | 1     | 13  | 738  | 19  | 6                           | 0     | 6    | 187           | 4                | 22    |     |
| 243 | VEHICULOS DE TEZIUTLAN, S.A. DE C.V.          | 1      | 10  | 706   | 0           | 4   | 270   | 0      | 0   | 62    | 40%  | 2           | 1     | 1     | 12  | 489  | 5   | 1                           | 0     | 1    | 142           | 2                | 17    |     |
| 251 | CON, S.A. DE C.V                              | 0      | 0   | 0     | 0           | 0   | 0     | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 3071 | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 260 | AUTOMOVILISTICA DE HIDALGO, S.A. DE C.V       | 0      | 0   | 352   | 0           | 0   | 189   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 163  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 268 | PLASENCIA MOTORS DE NAYARIT, S.A. DE C.V.     | 0      | 0   | 276   | 0           | 0   | 157   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 118  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 270 | AUTOMOTRIZ DEL VALLE DE BAJA CALIFORNIA, S.A. | 0      | 0   | 1232  | 0           | 0   | 721   | 0      | 0   | 23    | 0%   | 0           | 0     | 0     | 0   | 529  | 0   | 0                           | 0     | 0    | 353           | 0                | 0     |     |
| 271 | DISTRIBUIDORA AUTOMOTRIZ DE LOS MOCHIS, S.A.  | 1      | 11  | 1882  | 2           | 4   | 1091  | 0      | 0   | 278   | 36%  | 0           | 1     | -1    | 6   | 961  | 14  | 1                           | 0     | 1    | 180           | 5                | 13    |     |
| 281 | NACIONAL AUTOMOTRIZ, S.A. DE C.V.             | 0      | 0   | 2902  | 0           | 9   | 1856  | 0      | 0   | 338   | 0%   | 0           | 0     | 0     | -1  | 1352 | 0   | 2                           | 0     | 2    | 113           | 0                | 0     |     |
| 285 | AUTOMOVILES COMPACTOS Y CAMIONES,S.A. DE C.V. | 0      | 0   | 270   | 0           | 0   | 172   | 0      | 0   | 0     | 0%   | 0           | 0     | 0     | 0   | 100  | 0   | 0                           | 0     | 0    | 0             | 0                | 0     |     |
| 288 | ALDEN JUAREZ, S.A. DE C.V.                    | 1      | 6   | 839   | 1           | 3   | 583   | 0      | 0   | 84    | 50%  | 1           | 0     | 1     | 6   | 326  | 5   | 3                           | 1     | 4    | 118           | 2                | 6     |     |
| 297 | LEON AUTOMOTRIZ, S.A. DE C.V.                 | 10     | 24  | 3336  | 6           | 19  | 2237  | 0      | 0   | 302   | 79%  | 2           | 1     | 1     | 10  | 1353 | 33  | 9                           | 2     | 11   | 357           | 2                | 13    |     |

**REPORTE DE VENTAS, BAJAS Y ADJUDICACIONES**

| Bid | Nombre                                        | Ventas |     |       | Total Bajas |     |       | Reinst |     |       | %BN     | Adjudicados |       |     |     |       |       | INT | Adjudicados No Propietarios |      |       | Adjudic | Unidades Pagadas |     |
|-----|-----------------------------------------------|--------|-----|-------|-------------|-----|-------|--------|-----|-------|---------|-------------|-------|-----|-----|-------|-------|-----|-----------------------------|------|-------|---------|------------------|-----|
|     |                                               | Mes    | Año | Hist. | Mes         | Año | Hist. | Mes    | Año | Hist. | /Ventas | Altas       | Bajas | Mes | Año | Hist. | X Adj |     | Tram                        | P.E. | Total |         | Prop.            | Mes |
| 299 | DISTRIBUIDORES DE AUTOCAMIONES DE CHIAPAS,S.A | 8      | 48  | 5181  | 3           | 29  | 3500  | 1      | 1   | 644   | 58%     | 7           | 3     | 4   | 22  | 2201  | 35    | 15  | 4                           | 19   | 699   | 5       | 33               |     |
| 300 | AUTOMOVILES DE GUAYMAS, S.A. DE C.V.          | 0      | 0   | 20    | 0           | 0   | 11    | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 8     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 301 | CAMSA, S.A DE C.V.                            | 8      | 58  | 12511 | 5           | 12  | 7421  | 0      | 0   | 1123  | 21%     | 9           | 3     | 6   | 28  | 2974  | 40    | 12  | 3                           | 15   | 616   | 7       | 33               |     |
| 311 | AGENCIA CENTRAL POTOSINA, S.A. DE C.V.        | 7      | 14  | 1811  | 3           | 8   | 1031  | 0      | 0   | 159   | 57%     | 6           | 3     | 3   | 11  | 890   | 19    | 6   | 2                           | 8    | 175   | 4       | 13               |     |
| 319 | JALISCO MOTORS, S.A. DE C.V.                  | 2      | 3   | 1907  | 2           | 4   | 1266  | 0      | 2   | 202   | 67%     | 2           | 0     | 2   | 6   | 822   | 3     | 4   | 1                           | 5    | 115   | 1       | 12               |     |
| 320 | RIVERA, S.A. DE C.V.                          | 0      | 7   | 2529  | 0           | 5   | 1493  | 0      | 0   | 406   | 71%     | 0           | 0     | 0   | 6   | 1409  | 1     | 5   | 0                           | 5    | 131   | 1       | 11               |     |
| 325 | AUTOMOTRIZ TAME, S.A. DE C.V.                 | 3      | 16  | 4318  | 0           | 8   | 2835  | 1      | 2   | 754   | 38%     | 4           | 1     | 3   | 11  | 2138  | 25    | 8   | 4                           | 12   | 150   | 3       | 8                |     |
| 331 | TABASCO AUTOMOVILISTICA, S.A. DE C.V.         | 7      | 56  | 5229  | 12          | 27  | 3095  | 0      | 2   | 638   | 45%     | 16          | 7     | 9   | 38  | 2678  | 49    | 31  | 8                           | 39   | 820   | 8       | 52               |     |
| 332 | CENTRO AUTOMOTRIZ DE LA LAGUNA, S.A. DE C.V.  | 4      | 21  | 2038  | 0           | 8   | 1177  | 0      | 1   | 163   | 33%     | 4           | 0     | 4   | 23  | 1000  | 10    | 3   | 0                           | 3    | 493   | 6       | 35               |     |
| 334 | PLASENCIA MAZATLAN S.A.DE C.V.                | 4      | 24  | 866   | 3           | 8   | 440   | 0      | 0   | 45    | 33%     | 1           | 2     | -1  | 8   | 439   | 23    | 4   | 0                           | 4    | 180   | 3       | 9                |     |
| 335 | AUTOMOVILES NACIONALES, S.A.                  | 0      | 0   | 1507  | 0           | 0   | 959   | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 556   | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 338 | AUTOMOVILISTICA ANDRADE, S.A DE C.V.          | 11     | 42  | 5454  | 0           | 15  | 3304  | 2      | 2   | 491   | 31%     | 10          | 0     | 10  | 36  | 2581  | 23    | 9   | 3                           | 12   | 459   | 14      | 44               |     |
| 339 | AUTOS Y TRACTORES DE CULIACAN, S.A. DE C.V.   | 2      | 12  | 1257  | 1           | 8   | 789   | 1      | 3   | 221   | 42%     | 4           | 0     | 4   | 12  | 664   | 6     | 3   | 5                           | 8    | 162   | 2       | 15               |     |
| 345 | AUTOCAMIONES DE TIJUANA, S.A. DE C.V          | 0      | 0   | 28    | 0           | 0   | 21    | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 6     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 353 | AUTOS CAMPECHE, S.A. DE C.V.                  | 0      | 0   | 328   | 0           | 0   | 229   | 0      | 0   | 6     | 0%      | 0           | 0     | 0   | 0   | 104   | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 357 | CASA RAMOS DELICIAS, S.A. DE C.V              | 2      | 5   | 288   | 1           | 3   | 179   | 0      | 0   | 20    | 60%     | 3           | 0     | 3   | 5   | 126   | 3     | 2   | 2                           | 4    | 59    | 1       | 5                |     |
| 362 | AUTOMOVILES Y MAQ. AGRICOLA DE GUAMUCHIL,S.A. | 0      | 0   | 33    | 0           | 0   | 11    | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 21    | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 364 | JIMENEZ AUTOMOTRIZ, S.A. DE C.V.              | 0      | 0   | 2037  | 0           | 1   | 1160  | 0      | 0   | 138   | 0%      | 0           | 0     | 0   | 0   | 1013  | 0     | 0   | 0                           | 0    | 58    | 0       | 0                |     |
| 375 | AUTOS DE TLAXCALA, S.A. DE C.V.               | 1      | 7   | 748   | 0           | 3   | 445   | 0      | 0   | 123   | 43%     | 0           | 0     | 0   | 7   | 411   | 1     | 4   | 0                           | 4    | 175   | 0       | 14               |     |
| 376 | AUTOMOVILES Y CAMIONES ORIZABA, S.A. DE C.V.  | 0      | 0   | 177   | 0           | 0   | 86    | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 89    | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 378 | COMERCIAL AUTOMOTRIZ VAL., S.A. DE C.V.       | 0      | 0   | 7     | 0           | 0   | 4     | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 2     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 393 | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V.         | 19     | 54  | 3347  | 1           | 6   | 2083  | 1      | 4   | 804   | 4%      | 20          | 1     | 19  | 43  | 2030  | 28    | 5   | 10                          | 15   | 749   | 16      | 51               |     |
| 396 | JUAN OSORIO LOPEZ AUTOS MINATITLAN, S.A. C.V. | 2      | 10  | 2100  | 3           | 14  | 1128  | 0      | 1   | 113   | 130%    | 7           | 2     | 5   | 10  | 1043  | 13    | 12  | 2                           | 14   | 382   | 7       | 21               |     |
| 397 | AUTOMOVILES DE CABORCA, S.A. DE C.V.          | 0      | 0   | 10    | 0           | 0   | 7     | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 2     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 401 | DISTRIBUIDORA AUTOMOTRIZ DE GUASAVE,S.A. C.V. | 1      | 7   | 535   | 0           | 0   | 381   | 0      | 0   | 111   | 0%      | 1           | 0     | 1   | 5   | 340   | 3     | 0   | 1                           | 1    | 39    | 0       | 0                |     |
| 415 | AUTOCAMIONES DE TAPACHULA, S.A. DE C.V.       | 8      | 23  | 1753  | 0           | 2   | 1119  | 0      | 0   | 210   | 9%      | 7           | 0     | 7   | 18  | 817   | 10    | 0   | 2                           | 2    | 267   | 8       | 22               |     |
| 421 | AUTOCAMIONES DE ZACATECAS, S.A. DE C.V.       | 0      | 0   | 4     | 0           | 0   | 2     | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 1     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 436 | PLASENCIA PUERTO VALLARTA, S.A. DE C.V.       | 0      | 1   | 78    | 0           | 0   | 62    | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 1   | 15    | 0     | 0   | 0                           | 0    | 7     | 0       | 1                |     |
| 440 | PRODUCTOS AUTOMOTRICES, S.A. DE C.V.          | 3      | 11  | 1566  | 0           | 1   | 1192  | 0      | 0   | 365   | 9%      | 3           | 0     | 3   | 9   | 716   | 3     | 1   | 0                           | 1    | 146   | 4       | 10               |     |
| 446 | AUTOMOTORES REGIONALES, S.A. DE C.V.          | 0      | 0   | 235   | 0           | 0   | 146   | 0      | 0   | 13    | 0%      | 0           | 0     | 0   | 0   | 97    | 0     | 0   | 0                           | 0    | 53    | 0       | 0                |     |
| 447 | AUTOMOTORES COAHUILENSES, S.A. DE C.V.        | 10     | 37  | 2410  | 2           | 14  | 1538  | 0      | 0   | 348   | 38%     | 10          | 0     | 10  | 32  | 1154  | 9     | 4   | 5                           | 9    | 234   | 8       | 41               |     |
| 453 | VEHICULOS AUTOMOTRICES DE LA PIEDAD, S.A C.V. | 2      | 8   | 710   | 2           | 8   | 418   | 0      | 0   | 22    | 100%    | 1           | 2     | -1  | 1   | 304   | 6     | 0   | 0                           | 0    | 150   | 2       | 7                |     |
| 455 | AUTOMOTRIZ DEL NTE DE ZACATECAS, S.A. DE C.V. | 0      | 0   | 2     | 0           | 0   | 1     | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 1     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 457 | AUTOMOTRIZ BAJA CAL., S.A.                    | 3      | 9   | 1000  | 2           | 9   | 518   | 1      | 2   | 31    | 78%     | 4           | 1     | 3   | 4   | 503   | 5     | 0   | 0                           | 0    | 279   | 4       | 11               |     |
| 468 | MYLSA, S.A. DE C.V.                           | 9      | 49  | 5241  | 4           | 19  | 2795  | 0      | 0   | 404   | 39%     | 10          | 1     | 9   | 33  | 2733  | 43    | 14  | 2                           | 16   | 641   | 8       | 39               |     |
| 473 | CUAUTITLAN, S.A. DE C.V.                      | 0      | 0   | 258   | 0           | 0   | 143   | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 114   | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 474 | ALDEN TLALPAN, S.A. DE C.V.                   | 2      | 14  | 4879  | 1           | 4   | 2734  | 0      | 0   | 590   | 29%     | 8           | 4     | 4   | 16  | 2728  | 23    | 17  | 1                           | 18   | 236   | 3       | 15               |     |
| 477 | RAMSA MOTORS, S.A. DE C.V.                    | 9      | 20  | 5923  | 1           | 12  | 3508  | 0      | 1   | 630   | 55%     | 9           | 3     | 6   | 11  | 2943  | 11    | 5   | 1                           | 6    | 222   | 6       | 16               |     |
| 478 | TEPATITLAN MOTORS, S.A. DE C.V.               | 0      | 0   | 375   | 0           | 0   | 204   | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 169   | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 479 | PICACHO AUTOMOTRIZ, S.A. DE C.V.              | 2      | 13  | 5345  | 1           | 7   | 3333  | 0      | 0   | 841   | 54%     | 1           | 1     | 0   | 6   | 2739  | 27    | 8   | 0                           | 8    | 275   | 4       | 13               |     |
| 480 | AUTOS CASAS GRANDES, S.A. DE C.V.             | 0      | 0   | 5     | 0           | 0   | 5     | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 1     | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 485 | AUTOMOTRIZ ELFER, S.A. DE C.V.                | 4      | 15  | 2624  | 2           | 8   | 1674  | 0      | 0   | 578   | 53%     | 2           | 0     | 2   | 12  | 1473  | 9     | 1   | 0                           | 1    | 329   | 5       | 15               |     |
| 486 | CENTRO ECATEPEC, S.A. DE C.V.                 | 0      | 0   | 1400  | 0           | 0   | 799   | 0      | 0   | 6     | 0%      | 0           | 0     | 0   | 0   | 608   | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 493 | LOMAS AUTOMOTRIZ, S.A. DE C.V.                | 7      | 34  | 5541  | 1           | 10  | 3313  | 0      | 0   | 547   | 29%     | 6           | 0     | 6   | 23  | 2642  | 21    | 8   | 3                           | 11   | 346   | 7       | 23               |     |
| 494 | CHONTALPA AUTOMOVILISTICA, S.A. DE C.V        | 1      | 4   | 522   | 0           | 3   | 302   | 0      | 0   | 42    | 75%     | 1           | 0     | 1   | 0   | 249   | 4     | 0   | 0                           | 0    | 27    | 1       | 2                |     |
| 497 | COUNTRY MOTORS, S.A. DE C.V.                  | 9      | 35  | 3361  | 0           | 15  | 1906  | 0      | 2   | 319   | 37%     | 3           | 2     | 1   | 16  | 1707  | 26    | 3   | 4                           | 7    | 296   | 6       | 29               |     |
| 500 | MYLSA PUEBLA, S.A. DE C.V                     | 3      | 4   | 845   | 3           | 8   | 543   | 0      | 0   | 129   | 200%    | 2           | 3     | -1  | 1   | 406   | 6     | 4   | 2                           | 6    | 115   | 1       | 3                |     |
| 505 | DINASTIA AUTOMOTRIZ MEXICO,S.A. DE C.V        | 0      | 2   | 98    | 0           | 0   | 116   | 0      | 0   | 49    | 0%      | 0           | 0     | 0   | 1   | 26    | 1     | 0   | 0                           | 0    | 2     | 0       | 1                |     |
| 506 | ALDEN SALAMANCA S.A. DE C.V.                  | 0      | 0   | 1832  | 0           | 0   | 1181  | 0      | 0   | 261   | 0%      | 0           | 0     | 0   | 0   | 871   | 0     | 0   | 0                           | 0    | 0     | 0       | 0                |     |
| 509 | AUTOMOTRIZ JALBRA, S.A. DE C.V.               | 4      | 22  | 1002  | 5           | 18  | 482   | 0      | 2   | 36    | 73%     | 6           | 3     | 3   | 13  | 504   | 21    | 9   | 2                           | 11   | 212   | 3       | 21               |     |
| 510 | AUTOMOTRIZ LOMAS (SAN LUIS)                   | 0      | 0   | 333   | 0           | 0   | 166   | 0      | 0   | 7     | 0%      | 1           | 1     | 0   | 0   | 174   | 0     | 1   | 1                           | 2    | 61    | 1       | 1                |     |
| 511 | CEVER AZCAPOTZALCO, S.A. DE C.V.              | 4      | 7   | 1420  | 1           | 8   | 941   | 0      | 0   | 118   | 114%    | 3           | 0     | 3   | 0   | 592   | 9     | 8   | 0                           | 8    | 274   | 3       | 6                |     |
| 514 | AGUASCALIENTES AUTOMOTRIZ, S.A. DE C.V.       | 1      | 11  | 757   | 0           | 2   | 381   | 0      | 0   | 18    | 18%     | 2           | 0     | 2   | 9   | 386   | 5     | 2   | 1                           | 3    | 213   | 3       | 11               |     |
| 590 | AUTOCONCESIONARIA CENTRAL S.A. DE C.V.        | 0      | 0   | 1595  | 0           | 0   | 993   | 0      | 0   | 155   | 0%      | 0           | 0     | 0   | 0   | 724   | 0     | 0   | 0                           | 0    | 75    | 0       | 0                |     |
| 599 | ECATEPEC, S.A. DE C.V.                        | 6      | 38  | 6362  | 0           | 17  | 4361  | 0      | 0   | 1108  | 45%     | 10          | 0     | 10  | 33  | 3052  | 16    | 14  | 5                           | 19   | 889   | 12      | 46               |     |
| 603 | VEHICULOS DE MARTINEZ, S.A. DE C.V.           | 0      | 6   | 152   | 0           | 0   | 63    | 0      | 0   | 10    | 0%      | 1           | 0     | 1   | 6   | 96    | 0     | 0   | 0                           | 0    | 22    | 2       | 7                |     |
| 606 | VEHICULOS Y SERVICIOS SATELITE, S.A. DE C.V.  | 1      | 1   | 2426  | 0           | 1   | 1723  | 0      | 0   | 522   | 100%    | 0           | 0     | 0   | 0   | 1142  | 1     | 1   | 0                           | 1    | 49    | 0       | 0                |     |
| 608 | MEXICO CIA. PRODUCTOS AUTOMOTRICES, S.A. C.V  | 9      | 26  | 3753  | 3           | 11  | 2315  | 0      | 2   | 363   | 35%     | 7           | 0     | 7   | 9   | 1770  | 26    | 8   | 11                          | 19   | 221   | 2       | 3                |     |
| 615 | ZAPATA MOTORS, S.A. DE C.V.                   | 13     | 47  | 4504  | 6           | 31  | 2364  | 0      | 0   | 347   | 66%     | 10          | 0     | 10  | 19  | 2395  | 73    | 24  | 0                           | 24   | 693   | 6       | 33               |     |
| 625 | AUTOMOTRIZ DEL VALLE DE ZAMORA, S.A. DE C.V   | 0      | 2   | 855   | 0           | 8   | 495   | 0      | 0   | 6     | 400%    | 0           | 0     | 0   | 0   | 361   | 5     | 2   | 0                           | 2    | 127   | 0       | 3                |     |

**REPORTE DE VENTAS, BAJAS Y ADJUDICACIONES**

| Bid | Nombre                                    | Ventas  |     |       | Total Bajas |     |       | Reinst |     |       | %BN     | Adjudicados |       |     |     |       | INT    | Adjudicados No Propietarios |      |       |       | Adjudic | Unidades Pagadas |      |
|-----|-------------------------------------------|---------|-----|-------|-------------|-----|-------|--------|-----|-------|---------|-------------|-------|-----|-----|-------|--------|-----------------------------|------|-------|-------|---------|------------------|------|
|     |                                           | Mes     | Año | Hist. | Mes         | Año | Hist. | Mes    | Año | Hist. | /Ventas | Altas       | Bajas | Mes | Año | Hist. | X Adj  | Tram                        | P.E. | Total | Prop. | Mes     | Año              |      |
| 626 | SANCHEZ AUTOMOTRIZ, S.A. DE C.V.          | 18      | 52  | 2766  | 9           | 19  | 1482  | 1      | 2   | 169   | 33%     | 13          | 2     | 11  | 39  | 1388  | 36     | 16                          | 10   | 26    | 475   | 16      | 48               |      |
| 631 | AUTOMOTRIZ DE CANANEA, S.A. DE C.V.       | 0       | 0   | 1     | 0           | 0   | 0     | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 0   | 0     | 0      | 0                           | 0    | 0     | 0     | 0       | 0                |      |
| 633 | AUTOS DE HERMOSILLO, S.A. DE C.V.         | 8       | 23  | 2099  | 4           | 11  | 955   | 0      | 3   | 142   | 35%     | 7           | 1     | 6   | 15  | 1269  | 12     | 3                           | 3    | 6     | 537   | 8       | 20               |      |
| 634 | AUTOS KINO, S.A. DE C.V.                  | 3       | 15  | 1493  | 1           | 2   | 539   | 0      | 0   | 84    | 13%     | 2           | 0     | 2   | 15  | 1028  | 5      | 3                           | 2    | 5     | 463   | 3       | 20               |      |
| 635 | R.O. AUTOMOTRIZ, S.A. DE C.V.             | 3       | 15  | 1785  | 0           | 16  | 1100  | 1      | 1   | 313   | 100%    | 3           | 0     | 3   | 9   | 955   | 14     | 9                           | 3    | 12    | 183   | 3       | 15               |      |
| 638 | JOL. AUTOMOTRIZ DEL ISTMO, S.A. DE C.V.   | 0       | 0   | 234   | 0           | 0   | 132   | 0      | 0   | 9     | 0%      | 0           | 0     | 0   | 0   | 115   | 0      | 1                           | 0    | 1     | 40    | 0       | 0                |      |
| 641 | QUINTANA ROO AUTOMOTORES, S.A. DE C.V.    | 2       | 32  | 4058  | 7           | 23  | 2940  | 1      | 4   | 714   | 59%     | 6           | 4     | 2   | 14  | 1710  | 33     | 12                          | 2    | 14    | 659   | 0       | 0                |      |
| 643 | LAGOS AUTOCAMIONES, S.A. DE C.V.          | 0       | 0   | 188   | 0           | 0   | 99    | 0      | 0   | 18    | 0%      | 0           | 0     | 0   | 0   | 102   | 0      | 0                           | 0    | 0     | 0     | 0       | 0                |      |
| 645 | CENTRO AUTOMOTRIZ VALLARTA, S.A. DE C.V.  | 8       | 39  | 2158  | 4           | 18  | 1026  | 2      | 3   | 174   | 38%     | 14          | 0     | 14  | 38  | 1278  | 12     | 3                           | 5    | 8     | 420   | 11      | 44               |      |
| 648 | ALDEN SERVICIO IRAPUATO S.A. DE C.V.      | 8       | 32  | 3533  | 3           | 11  | 2435  | 0      | 0   | 345   | 34%     | 4           | 1     | 3   | 5   | 1395  | 42     | 9                           | 0    | 9     | 629   | 4       | 7                |      |
| 654 | CAR ONE VALLE, S.A. DE C.V.               | 0       | 0   | 3028  | 0           | 2   | 2380  | 0      | 0   | 738   | 0%      | 0           | 0     | 0   | -1  | 1370  | 1      | 0                           | 0    | 0     | 35    | 0       | 1                |      |
| 666 | MYLSA TEHUACAN, S.A. DE C.V.              | 12      | 28  | 1620  | 3           | 5   | 554   | 0      | 0   | 108   | 18%     | 8           | 1     | 7   | 22  | 1159  | 17     | 1                           | 2    | 3     | 247   | 8       | 24               |      |
| 677 | RAMSA LEON, S.A. DE C.V.                  | 0       | 1   | 2576  | 0           | 5   | 1432  | 0      | 0   | 195   | 500%    | 1           | 1     | 0   | 1   | 1321  | 4      | 2                           | 0    | 2     | 158   | 2       | 6                |      |
| 686 | FEMA AUTOMOTRIZ S.A. DE C.V.              | 0       | 2   | 57    | 0           | 0   | 49    | 0      | 0   | 0     | 0%      | 0           | 0     | 0   | 2   | 8     | 0      | 0                           | 0    | 0     | 8     | 0       | 2                |      |
| 687 | GIMSA AUTOMOTRIZ, S.A. DE C.V.            | 25      | 125 | 6014  | 15          | 48  | 2299  | 0      | 0   | 297   | 38%     | 30          | 9     | 21  | 91  | 3874  | 117    | 48                          | 3    | 51    | 1479  | 18      | 93               |      |
| 688 | RAVISA MOTORS, S.A. DE C.V.               | 1       | 7   | 1561  | 0           | 4   | 1000  | 0      | 0   | 193   | 57%     | 2           | 1     | 1   | 8   | 710   | 7      | 4                           | 2    | 6     | 112   | 6       | 9                |      |
| 693 | ZAPATA AUTOCAMIONES S.A. DE C.V.          | 8       | 25  | 6050  | 4           | 21  | 3197  | 0      | 1   | 512   | 80%     | 9           | 1     | 8   | 13  | 3322  | 25     | 7                           | 4    | 11    | 804   | 10      | 25               |      |
| 694 | COLIMA AUTOCAMIONES S.A. DE C.V.          | 2       | 10  | 808   | 0           | 3   | 477   | 0      | 0   | 115   | 30%     | 3           | 0     | 3   | 5   | 427   | 8      | 4                           | 2    | 6     | 77    | 2       | 4                |      |
| 695 | AUTOS DE CALIDAD DE ZACATECAS, SA. DE CV. | 3       | 13  | 1768  | 1           | 4   | 1023  | 0      | 0   | 163   | 31%     | 3           | 0     | 3   | 12  | 904   | 0      | 1                           | 0    | 1     | 241   | 5       | 21               |      |
| 697 | AUTOMOTORES DE CALIDAD, S.A. DE C.V.      | 2       | 12  | 2265  | 1           | 11  | 1579  | 0      | 1   | 386   | 83%     | 2           | 0     | 2   | 13  | 1017  | 10     | 6                           | 2    | 8     | 308   | 5       | 20               |      |
| 698 | DINASTIA AUTOMOTRIZ OAXACA,S.A. DE C.V.   | 7       | 19  | 2150  | 1           | 11  | 1730  | 0      | 0   | 658   | 58%     | 5           | 2     | 3   | 10  | 1025  | 12     | 4                           | 1    | 5     | 163   | 3       | 15               |      |
| 777 | MOTORES DE GUERRERO, S.A. DE C.V.         | 3       | 8   | 2898  | 7           | 53  | 1839  | 0      | 2   | 287   | 638%    | 4           | 4     | 0   | 12  | 1326  | 21     | 21                          | 3    | 24    | 536   | 5       | 35               |      |
| 787 | RISPE AUTOMOTRIZ, S.A. DE C.V.            | 2       | 10  | 242   | 1           | 10  | 110   | 0      | 2   | 5     | 80%     | 3           | 1     | 2   | 9   | 140   | 10     | 3                           | 2    | 5     | 149   | 1       | 3                |      |
| 901 | GERENCIA REGIONAL GUADALAJARA             | 0       | 0   | 190   | 0           | 0   | 141   | 0      | 0   | 24    | 0%      | 0           | 0     | 0   | 0   | 75    | 0      | 0                           | 0    | 0     | 0     | 0       | 0                |      |
| 144 | Distribuidoras                            | Totales | 506 | 2146  | 270075      | 192 | 968   | 160942 | 17  | 63    | 31401   | 42%         | 484   | 111 | 373 | 1468  | 136007 | 1628                        | 599  | 207   | 806   | 31253   | 486              | 1944 |



# MAYORES VENTAS Y MAYORES BAJAS

| Ventas del Mes |                                            |        |
|----------------|--------------------------------------------|--------|
| BIDS           | Distribuidor                               | Ventas |
| 687            | GIMSA AUTOMOTRIZ, S.A. DE C.V.             | 25     |
| 393            | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V.      | 19     |
| 626            | SANCHEZ AUTOMOTRIZ, S.A. DE C.V.           | 18     |
| 222            | VEHICULOS INSURGENTES, S.A. DE C.V.        | 18     |
| 53             | ALDEN CONCESIONARIA TACUBAYA, S.A. DE C.V. | 17     |
| 121            | SUPERSERVICIO, S.A. DE C.V.                | 14     |
| 188            | ACAPULCO, S.A. DE C.V.                     | 14     |
| 72             | CIA. DISTRIBUIDORA DE AUTOMOVILES S.       | 14     |
| 615            | ZAPATA MOTORS, S.A. DE C.V.                | 13     |
| 107            | AUTOMOVILISTICA VERACRUZANA, S.A.          | 12     |

| Ventas del Año a la Fecha |                                         |        |
|---------------------------|-----------------------------------------|--------|
| BIDS                      | Distribuidor                            | Ventas |
| 687                       | GIMSA AUTOMOTRIZ, S.A. DE C.V.          | 125    |
| 72                        | CIA. DISTRIBUIDORA DE AUTOMOVILES S.    | 67     |
| 121                       | SUPERSERVICIO, S.A. DE C.V.             | 65     |
| 188                       | ACAPULCO, S.A. DE C.V.                  | 64     |
| 107                       | AUTOMOVILISTICA VERACRUZANA, S.A.       | 63     |
| 301                       | CAMSA, S.A. DE C.V.                     | 58     |
| 331                       | TABASCO AUTOMOVILISTICA, S.A. DE C.V.   | 56     |
| 393                       | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V.   | 54     |
| 140                       | AUTO CAMIONES UNIVERSIDAD, S.A. DE C.V. | 53     |
| 626                       | SANCHEZ AUTOMOTRIZ, S.A. DE C.V.        | 52     |

| Cartera Vigente Integrantes |                                         |        |
|-----------------------------|-----------------------------------------|--------|
| BIDS                        | Distribuidor                            | Saldos |
| 687                         | GIMSA AUTOMOTRIZ, S.A. DE C.V.          | 117    |
| 615                         | ZAPATA MOTORS, S.A. DE C.V.             | 73     |
| 188                         | ACAPULCO, S.A. DE C.V.                  | 71     |
| 331                         | TABASCO AUTOMOVILISTICA, S.A. DE C.V.   | 49     |
| 140                         | AUTO CAMIONES UNIVERSIDAD, S.A. DE C.V. | 48     |
| 468                         | MYLSA, S.A. DE C.V.                     | 43     |
| 648                         | ALDEN SERVICIO IRAPUATO S.A. DE C.V.    | 42     |
| 72                          | CIA. DISTRIBUIDORA DE AUTOMOVILES S.    | 41     |
| 301                         | CAMSA, S.A. DE C.V.                     | 40     |
| 107                         | AUTOMOVILISTICA VERACRUZANA, S.A.       | 38     |

| Bajas del Mes |                                        |       |
|---------------|----------------------------------------|-------|
| BIDS          | Distribuidor                           | Bajas |
| 687           | GIMSA AUTOMOTRIZ, S.A. DE C.V.         | 15    |
| 331           | TABASCO AUTOMOVILISTICA, S.A. DE C.V.  | 12    |
| 626           | SANCHEZ AUTOMOTRIZ, S.A. DE C.V.       | 9     |
| 777           | MOTORES DE GUERRERO, S.A. DE C.V.      | 7     |
| 641           | QUINTANA ROO AUTOMOTORES, S.A. DE C.V. | 7     |
| 297           | LEON AUTOMOTRIZ, S.A. DE C.V.          | 6     |
| 615           | ZAPATA MOTORS, S.A. DE C.V.            | 6     |
| 188           | ACAPULCO, S.A. DE C.V.                 | 6     |
| 509           | AUTOMOTRIZ JALBRA, S.A. DE C.V.        | 5     |
| 301           | CAMSA, S.A. DE C.V.                    | 5     |

| Bajas del Año a la Fecha |                                        |       |
|--------------------------|----------------------------------------|-------|
| BIDS                     | Distribuidor                           | Bajas |
| 777                      | MOTORES DE GUERRERO, S.A. DE C.V.      | 53    |
| 687                      | GIMSA AUTOMOTRIZ, S.A. DE C.V.         | 48    |
| 188                      | ACAPULCO, S.A. DE C.V.                 | 32    |
| 615                      | ZAPATA MOTORS, S.A. DE C.V.            | 31    |
| 299                      | DISTRIBUIDORES DE AUTOCAMIONES DE      | 29    |
| 331                      | TABASCO AUTOMOVILISTICA, S.A. DE C.V.  | 27    |
| 641                      | QUINTANA ROO AUTOMOTORES, S.A. DE C.V. | 23    |
| 121                      | SUPERSERVICIO, S.A. DE C.V.            | 22    |
| 107                      | AUTOMOVILISTICA VERACRUZANA, S.A.      | 22    |
| 693                      | ZAPATA AUTOCAMIONES S.A. DE C.V.       | 21    |

| Cartera vigente adjudicatarios y propietarios |                                       |        |
|-----------------------------------------------|---------------------------------------|--------|
| BIDS                                          | Distribuidor                          | Saldos |
| 687                                           | GIMSA AUTOMOTRIZ, S.A. DE C.V.        | 1,530  |
| 188                                           | ACAPULCO, S.A. DE C.V.                | 955    |
| 599                                           | ECATEPEC, S.A. DE C.V.                | 908    |
| 121                                           | SUPERSERVICIO, S.A. DE C.V.           | 867    |
| 331                                           | TABASCO AUTOMOVILISTICA, S.A. DE C.V. | 859    |
| 72                                            | CIA. DISTRIBUIDORA DE AUTOMOVILES S.  | 837    |
| 693                                           | ZAPATA AUTOCAMIONES S.A. DE C.V.      | 815    |
| 393                                           | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V. | 764    |
| 299                                           | DISTRIBUIDORES DE AUTOCAMIONES DE     | 718    |
| 615                                           | ZAPATA MOTORS, S.A. DE C.V.           | 717    |

| Ventas Netas del Mes |                                            |       |
|----------------------|--------------------------------------------|-------|
| BIDS                 | Distribuidor                               | Netas |
| 222                  | VEHICULOS INSURGENTES, S.A. DE C.V.        | 19    |
| 393                  | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V.      | 19    |
| 53                   | ALDEN CONCESIONARIA TACUBAYA, S.A. DE C.V. | 16    |
| 338                  | AUTOMOVILISTICA ANDRADE, S.A. DE C.V.      | 13    |
| 72                   | CIA. DISTRIBUIDORA DE AUTOMOVILES S.       | 11    |
| 626                  | SANCHEZ AUTOMOTRIZ, S.A. DE C.V.           | 10    |
| 687                  | GIMSA AUTOMOTRIZ, S.A. DE C.V.             | 10    |
| 121                  | SUPERSERVICIO, S.A. DE C.V.                | 10    |
| 74                   | CHIHUAHUA MOTORS, S.A. DE C.V.             | 9     |
| 497                  | COUNTRY MOTORS, S.A. DE C.V.               | 9     |

| Ventas Netas del Año a la Fecha |                                            |       |
|---------------------------------|--------------------------------------------|-------|
| BIDS                            | Distribuidor                               | Netas |
| 687                             | GIMSA AUTOMOTRIZ, S.A. DE C.V.             | 77    |
| 393                             | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V.      | 52    |
| 72                              | CIA. DISTRIBUIDORA DE AUTOMOVILES S.       | 50    |
| 301                             | CAMSA, S.A. DE C.V.                        | 46    |
| 121                             | SUPERSERVICIO, S.A. DE C.V.                | 45    |
| 222                             | VEHICULOS INSURGENTES, S.A. DE C.V.        | 44    |
| 140                             | AUTO CAMIONES UNIVERSIDAD, S.A. DE C.V.    | 42    |
| 53                              | ALDEN CONCESIONARIA TACUBAYA, S.A. DE C.V. | 41    |
| 107                             | AUTOMOVILISTICA VERACRUZANA, S.A.          | 41    |
| 34                              | AUTOMOTRIZ MONCLOVA, S.A. DE C.V.          | 39    |

| Cartera Vigente Total |                                       |        |
|-----------------------|---------------------------------------|--------|
| BIDS                  | Distribuidor                          | Saldos |
| 687                   | GIMSA AUTOMOTRIZ, S.A. DE C.V.        | 1,647  |
| 188                   | ACAPULCO, S.A. DE C.V.                | 1,026  |
| 599                   | ECATEPEC, S.A. DE C.V.                | 924    |
| 331                   | TABASCO AUTOMOVILISTICA, S.A. DE C.V. | 908    |
| 121                   | SUPERSERVICIO, S.A. DE C.V.           | 884    |
| 72                    | CIA. DISTRIBUIDORA DE AUTOMOVILES S.  | 878    |
| 693                   | ZAPATA AUTOCAMIONES S.A. DE C.V.      | 840    |
| 393                   | JUAN OSORIO LOPEZ AUTOS, S.A. DE C.V. | 792    |
| 615                   | ZAPATA MOTORS, S.A. DE C.V.           | 790    |
| 299                   | DISTRIBUIDORES DE AUTOCAMIONES DE     | 753    |