

**PLAN ESPECIAL DE ENTREGA INMEDIATA (EXCLUSIVO FIESTA, FOCUS, ECOSPORT Y COURIER)**

**Lista 193**

**48 MESES CON ANUALIDADES**

| CATALOGO | DESCRIPCION                   | PRECIO CONTADO | ENGANCHE TOTAL A RECIBIR POR PARTE DE CONAUTO | %   | MONTO A PAGAR DE ENGANCHE POR PARTE DEL CLIENTE | MONTO TOTAL A PAGAR POR PARTE DE FORD | MENSUALIDAD | 4 ANUALIDADES |
|----------|-------------------------------|----------------|-----------------------------------------------|-----|-------------------------------------------------|---------------------------------------|-------------|---------------|
| W2DES1   | COURIER L TM                  | 127,900        | 16,627                                        | 13% | 11,627                                          | 5,000                                 | 2,806       | 6,764         |
| W2EES1   | COURIER L TM D/H A/A          | 140,800        | 18,304                                        | 13% | 13,304                                          | 5,000                                 | 3,081       | 7,425         |
| W2CES1   | COURIER XL TM 4X2             | 156,000        | 20,280                                        | 13% | 15,280                                          | 5,000                                 | 3,423       | 8,250         |
| W5BES1   | ECOSPORT 4X2                  | 195,600        | 25,428                                        | 13% | 20,428                                          | 5,000                                 | 4,292       | 10,345        |
| W5TES1   | ECOSPORT 4X2 TA TELA          | 220,900        | 28,717                                        | 13% | 23,717                                          | 5,000                                 | 4,847       | 11,683        |
| Y5DES1   | FIESTA SEDAN FIRST            | 127,100        | 16,523                                        | 13% | 11,523                                          | 5,000                                 | 2,789       | 6,721         |
| Y5CES1   | FIESTA SEDAN FIRST A/A        | 140,400        | 18,252                                        | 13% | 13,252                                          | 5,000                                 | 3,081       | 7,425         |
| Y5EES1   | FIESTA SEDAN FIRST AA TA      | 161,100        | 20,943                                        | 13% | 15,943                                          | 5,000                                 | 3,535       | 8,250         |
| Y5BES1   | FIESTA SEDAN TREND COMFORT    | 162,100        | 21,073                                        | 13% | 16,073                                          | 5,000                                 | 3,557       | 8,572         |
| Y5TES1   | FIESTA SEDAN TREND COMFORT TA | 176,900        | 22,997                                        | 13% | 17,997                                          | 5,000                                 | 3,882       | 9,355         |
| ZECES1   | FOCUS EUROPA AMBIENTE TA      | 192,400        | 25,012                                        | 13% | 20,012                                          | 5,000                                 | 4,222       | 10,175        |
| ZEDES1   | FOCUS EUROPA AMBIENTE TM      | 178,700        | 23,231                                        | 13% | 18,231                                          | 5,000                                 | 3,921       | 9,450         |
| ZFAES1   | FOCUS EUROPA SPORT TA 5 PTAS  | 223,400        | 29,042                                        | 13% | 24,042                                          | 5,000                                 | 4,902       | 11,814        |
| ZEAES1   | FOCUS SPORT TA                | 223,400        | 29,042                                        | 13% | 24,042                                          | 5,000                                 | 4,902       | 11,814        |
| ZEBES1   | FOCUS SPORT TM                | 210,000        | 27,300                                        | 13% | 22,300                                          | 5,000                                 | 4,608       | 11,106        |
| ZESES1   | FOCUS ST                      | 299,900        | 38,987                                        | 13% | 33,987                                          | 5,000                                 | 6,580       | 15,861        |

Las anualidades se realizan en las siguientes fechas:

- 1era: 20 de Diciembre 2009
- 2a: 20 de Diciembre del 2010
- 3era: 20 de Diciembre del 2011
- 4a: 20 de Diciembre del 2012

**PLAN ESPECIAL DE ENTREGA INMEDIATA (EXCLUSIVO FIESTA, FOCUS, ECOSPORT Y COURIER)**

**LISTA 193**

**48 MESES SIN ANUALIDADES.**

| CATALOGO | DESCRIPCION                   | PRECIO CONTADO | ENGANCHE TOTAL A RECIBIR POR CONAUTO | %   | MONTO A PAGAR DE ENG. POR PARTE DEL CLIENTE | MONTO TOTAL A PAGAR POR PARTE DE FORD | MENSUALIDAD |
|----------|-------------------------------|----------------|--------------------------------------|-----|---------------------------------------------|---------------------------------------|-------------|
| W2DES1   | COURIER L TM                  | 127,900        | 16,627                               | 13% | 11,627                                      | 5,000                                 | 3,382       |
| W2EES1   | COURIER L TM D/H A/A          | 140,800        | 18,304                               | 13% | 13,304                                      | 5,000                                 | 3,712       |
| W2CES1   | COURIER XL TM 4X2             | 156,000        | 20,280                               | 13% | 15,280                                      | 5,000                                 | 4,125       |
| W5BES1   | ECOSPORT 4X2                  | 195,600        | 25,428                               | 13% | 20,428                                      | 5,000                                 | 5,172       |
| W5TES1   | ECOSPORT 4X2 TA TELA          | 220,900        | 28,717                               | 13% | 23,717                                      | 5,000                                 | 5,841       |
| Y5DES1   | FIESTA SEDAN FIRST            | 127,100        | 16,523                               | 13% | 11,523                                      | 5,000                                 | 3,360       |
| Y5CES1   | FIESTA SEDAN FIRST A/A        | 140,400        | 18,252                               | 13% | 13,252                                      | 5,000                                 | 3,712       |
| Y5EES1   | FIESTA SEDAN FIRST AA TA      | 161,100        | 20,943                               | 13% | 15,943                                      | 5,000                                 | 4,260       |
| Y5BES1   | FIESTA SEDAN TREND COMFORT    | 162,100        | 21,073                               | 13% | 16,073                                      | 5,000                                 | 4,286       |
| Y5TES1   | FIESTA SEDAN TREND COMFORT TA | 176,900        | 22,997                               | 13% | 17,997                                      | 5,000                                 | 4,677       |
| ZECEs1   | FOCUS EUROPA AMBIENTE TA      | 192,400        | 25,012                               | 13% | 20,012                                      | 5,000                                 | 5,087       |
| ZEDES1   | FOCUS EUROPA AMBIENTE TM      | 178,700        | 23,231                               | 13% | 18,231                                      | 5,000                                 | 4,725       |
| ZFAES1   | FOCUS EUROPA SPORT TA 5 PTAS  | 223,400        | 29,042                               | 13% | 24,042                                      | 5,000                                 | 5,907       |
| ZEAEs1   | FOCUS SPORT TA                | 223,400        | 29,042                               | 13% | 24,042                                      | 5,000                                 | 5,907       |
| ZEBES1   | FOCUS SPORT TM                | 210,000        | 27,300                               | 13% | 22,300                                      | 5,000                                 | 5,553       |
| ZESES1   | FOCUS ST                      | 299,900        | 38,987                               | 13% | 33,987                                      | 5,000                                 | 7,930       |

**PLAN ESPECIAL DE ENTREGA INMEDIATA (EXCLUSIVO FIESTA, FOCUS, ECOSPORT Y COURIER)**

**Lista 193**

**60 MESES CON ANUALIDADES.**

| CATALOGO | DESCRIPCION                   | PRECIO CONTADO | ENGANCHE TOTAL A RECIBIR POR CONAUTO | %   | MONTO A PAGAR DE ENG. POR PARTE DEL CLIENTE | MONTO TOTAL A PAGAR POR PARTE DE FORD | MENSUALIDAD | 5 ANUALIDADES |
|----------|-------------------------------|----------------|--------------------------------------|-----|---------------------------------------------|---------------------------------------|-------------|---------------|
| W2DES1   | COURIER L TM                  | 127,900        | 19,185                               | 15% | 14,185                                      | 5,000                                 | 2,393       | 5,763         |
| W2EES1   | COURIER L TM D/H A/A          | 140,800        | 21,120                               | 15% | 16,120                                      | 5,000                                 | 2,634       | 6,345         |
| W2CES1   | COURIER XL TM 4X2             | 156,000        | 23,400                               | 15% | 18,400                                      | 5,000                                 | 2,919       | 7,030         |
| W5BES1   | ECOSPORT 4X2                  | 195,600        | 29,340                               | 15% | 24,340                                      | 5,000                                 | 3,660       | 8,815         |
| W5TES1   | ECOSPORT 4X2 TA TELA          | 220,900        | 33,135                               | 15% | 28,135                                      | 5,000                                 | 4,134       | 9,955         |
| Y5DES1   | FIESTA SEDAN FIRST            | 127,100        | 19,065                               | 15% | 14,065                                      | 5,000                                 | 2,378       | 5,727         |
| Y5CES1   | FIESTA SEDAN FIRST A/A        | 140,400        | 21,060                               | 15% | 16,060                                      | 5,000                                 | 2,627       | 6,327         |
| Y5EES1   | FIESTA SEDAN FIRST AA TA      | 161,100        | 24,165                               | 15% | 19,165                                      | 5,000                                 | 3,014       | 7,259         |
| Y5BES1   | FIESTA SEDAN TREND COMFORT    | 162,100        | 24,315                               | 15% | 19,315                                      | 5,000                                 | 3,033       | 7,304         |
| Y5TES1   | FIESTA SEDAN TREND COMFORT TA | 176,900        | 26,535                               | 15% | 21,535                                      | 5,000                                 | 3,310       | 7,971         |
| ZECES1   | FOCUS EUROPA AMBIENTE TA      | 192,400        | 28,860                               | 15% | 23,860                                      | 5,000                                 | 3,600       | 8,670         |
| ZEDES1   | FOCUS EUROPA AMBIENTE TM      | 178,700        | 26,805                               | 15% | 21,805                                      | 5,000                                 | 3,344       | 8,053         |
| ZFAES1   | FOCUS EUROPA SPORT TA 5 PTAS  | 223,400        | 33,510                               | 15% | 28,510                                      | 5,000                                 | 4,180       | 10,067        |
| ZEAES1   | FOCUS SPORT TA                | 223,400        | 33,510                               | 15% | 28,510                                      | 5,000                                 | 4,180       | 10,067        |
| ZEBES1   | FOCUS SPORT TM                | 210,000        | 31,500                               | 15% | 26,500                                      | 5,000                                 | 3,929       | 9,463         |
| ZESES1   | FOCUS ST                      | 299,900        | 44,985                               | 15% | 39,985                                      | 5,000                                 | 5,612       | 13,515        |

Las anualidades se realizan en las siguientes fechas:

1era: 20 de Diciembre 2009

2a: 20 de Diciembre del 2010

3era: 20 de Diciembre del 2011

4a: 20 de Diciembre del 2012

5a: 20 de Diciembre del 2013

# PLAN ESPECIAL DE ENTREGA INMEDIATA (EXCLUSIVO FIESTA, FOCUS, ECOSPORT Y COURIER)

Lista 193

60 MESES SIN ANUALIDADES.

| CATALOGO | DESCRIPCION                   | PRECIO<br>CONTADO | ENGANCHE TOTAL A<br>RECIBIR POR CONAUTO | %   | MONTO A PAGAR DE ENG.<br>POR PARTE DEL CLIENTE | MONTO TOTAL A PAGAR<br>POR PARTE DE FORD | MENSUALIDAD |
|----------|-------------------------------|-------------------|-----------------------------------------|-----|------------------------------------------------|------------------------------------------|-------------|
| W2DES1   | COURIER L TM                  | 127,900           | 19,185                                  | 15% | 14,185                                         | 5,000                                    | 2,882       |
| W2EES1   | COURIER L TM D/H A/A          | 140,800           | 21,120                                  | 15% | 16,120                                         | 5,000                                    | 3,173       |
| W2CES1   | COURIER XL TM 4X2             | 156,000           | 23,400                                  | 15% | 18,400                                         | 5,000                                    | 3,515       |
| W5BES1   | ECOSPORT 4X2                  | 195,600           | 29,340                                  | 15% | 24,340                                         | 5,000                                    | 4,407       |
| W5TES1   | ECOSPORT 4X2 TA TELA          | 220,900           | 33,135                                  | 15% | 28,135                                         | 5,000                                    | 4,977       |
| Y5DES1   | FIESTA SEDAN FIRST            | 127,100           | 19,065                                  | 15% | 14,065                                         | 5,000                                    | 2,864       |
| Y5CES1   | FIESTA SEDAN FIRST A/A        | 140,400           | 21,060                                  | 15% | 16,060                                         | 5,000                                    | 3,173       |
| Y5EES1   | FIESTA SEDAN FIRST AA TA      | 161,100           | 24,165                                  | 15% | 19,165                                         | 5,000                                    | 3,515       |
| Y5BES1   | FIESTA SEDAN TREND COMFORT    | 162,100           | 24,315                                  | 15% | 19,315                                         | 5,000                                    | 3,652       |
| Y5TES1   | FIESTA SEDAN TREND COMFORT TA | 176,900           | 26,535                                  | 15% | 21,535                                         | 5,000                                    | 3,986       |
| ZECES1   | FOCUS EUROPA AMBIENTE TA      | 192,400           | 28,860                                  | 15% | 23,860                                         | 5,000                                    | 4,335       |
| ZEDES1   | FOCUS EUROPA AMBIENTE TM      | 178,700           | 26,805                                  | 15% | 21,805                                         | 5,000                                    | 4,027       |
| ZFAES1   | FOCUS EUROPA SPORT TA 5 PTAS  | 223,400           | 33,510                                  | 15% | 28,510                                         | 5,000                                    | 5,034       |
| ZEAES1   | FOCUS SPORT TA                | 223,400           | 33,510                                  | 15% | 28,510                                         | 5,000                                    | 5,034       |
| ZEBES1   | FOCUS SPORT TM                | 210,000           | 31,500                                  | 15% | 26,500                                         | 5,000                                    | 4,732       |
| ZESES1   | FOCUS ST                      | 299,900           | 44,985                                  | 15% | 39,985                                         | 5,000                                    | 6,757       |