

## LISTA DE PRECIOS PAGO ADICIONAL ALTO CON ANUALIDADES (30%)

| CATALOGO | DESCRIPCION                    | PRECIO BASE | PRECIO CONTADO | 1ra. MENSUALIDAD | PAGO ADICIONAL | TOTAL PARA ADJUDICAR | 5 ANUALIDADES DE | MENS ADJ  |
|----------|--------------------------------|-------------|----------------|------------------|----------------|----------------------|------------------|-----------|
| W2DSS2   | COURIER L TM                   | 98,476.00   | 116,500.00     | 1,753.00         | 33,197.00      | 34,950.00            | 4,221.92         | 1,753.00  |
| W2ESS2   | COURIER L TM D/H A/A           | 108,610.00  | 128,200.00     | 1,929.00         | 36,531.00      | 38,460.00            | 4,646.00         | 1,929.00  |
| W2CSS2   | COURIER XL TM 4X2              | 120,622.00  | 142,100.00     | 2,138.00         | 40,492.00      | 42,630.00            | 5,150.00         | 2,138.00  |
| W5BSS2   | ECOSPORT 4X2                   | 168,109.00  | 193,900.00     | 2,918.00         | 55,252.00      | 58,170.00            | 7,027.00         | 2,918.00  |
| W5TSS2   | ECOSPORT 4X2 TA TELA           | 186,923.00  | 217,800.00     | 3,278.00         | 62,062.00      | 65,340.00            | 7,893.00         | 3,278.00  |
| H2CSS2   | ESCAPE XLS                     | 246,382.00  | 272,300.00     | 4,098.00         | 77,592.00      | 81,690.00            | 9,868.00         | 4,098.00  |
| H2DSS2   | ESCAPE XLS I4                  | 226,049.00  | 245,700.00     | 3,697.00         | 70,013.00      | 73,710.00            | 8,904.00         | 3,697.00  |
| E7ESS2   | EXPLORER XLT V6 TELA 4X2       | 320,283.00  | 359,600.00     | 5,412.00         | 102,468.00     | 107,880.00           | 13,032.00        | 5,412.00  |
| J7ASS2   | F-150 XL MID V6 TA A/A         | 186,863.00  | 196,900.00     | 2,963.00         | 56,107.00      | 59,070.00            | 7,136.00         | 2,963.00  |
| J7DSS2   | F-150 XL MID V6 TM             | 164,580.00  | 173,200.00     | 2,606.00         | 49,353.00      | 51,959.00            | 6,277.00         | 2,606.00  |
| J7DASS2  | F-150 XL MID V6 TM A/A         | 174,468.00  | 183,800.00     | 27,656.00        | 52,374.00      | 80,030.00            | 6,660.00         | 27,656.00 |
| J8ESS2   | F-250 XL MID V8 TA A/A         | 190,285.00  | 211,300.00     | 3,180.00         | 60,210.00      | 63,390.00            | 7,657.00         | 3,180.00  |
| J8ASS2   | F-250 XLT MID V8 TA            | 206,009.00  | 228,500.00     | 3,439.00         | 65,111.00      | 68,550.00            | 8,281.00         | 3,439.00  |
| J8SSS2   | F-250 XLT MID V8 TM            | 168,420.00  | 182,900.00     | 2,752.00         | 52,117.00      | 54,869.00            | 6,628.00         | 2,752.00  |
| Y5DSS2   | FIESTA SEDAN FIRST             | 101,256.00  | 116,400.00     | 1,752.00         | 33,168.00      | 34,920.00            | 4,218.00         | 1,752.00  |
| Y5CSS2   | FIESTA SEDAN FIRST A/A         | 111,689.00  | 128,500.00     | 1,934.00         | 36,616.00      | 38,550.00            | 4,656.00         | 1,934.00  |
| Y5ESS2   | FIESTA SEDAN FIRST AA TA       | 127,910.00  | 147,200.00     | 2,215.00         | 41,945.00      | 44,160.00            | 5,334.00         | 2,215.00  |
| Y5BSS2   | FIESTA SEDAN TREND COMFORT     | 128,724.00  | 148,100.00     | 2,229.00         | 42,201.00      | 44,430.00            | 5,367.00         | 2,229.00  |
| Y5TSS2   | FIESTA SEDAN TREND COMFORT TA  | 140,354.00  | 161,500.00     | 2,430.00         | 46,019.00      | 48,449.00            | 5,853.00         | 2,430.00  |
| ZECSS2   | FOCUS EUROPA AMBIENTE TA       | 175,265.00  | 189,500.00     | 2,852.00         | 53,998.00      | 56,850.00            | 6,867.00         | 2,852.00  |
| ZEDSS2   | FOCUS EUROPA AMBIENTE TM       | 167,888.00  | 181,500.00     | 2,731.00         | 51,719.00      | 54,450.00            | 6,577.00         | 2,731.00  |
| ZEASS2   | FOCUS SPORT TA                 | 203,863.00  | 222,700.00     | 3,351.00         | 63,459.00      | 66,810.00            | 8,071.00         | 3,351.00  |
| ZEBSS2   | FOCUS SPORT TM                 | 192,573.00  | 210,300.00     | 3,165.00         | 59,925.00      | 63,090.00            | 7,621.00         | 3,165.00  |
| C2TSS2   | FUSION S I4 TA                 | 202,599.00  | 220,700.00     | 3,321.00         | 62,889.00      | 66,210.00            | 7,998.00         | 3,321.00  |
| C2BSS2   | FUSION SE I4 TA                | 210,495.00  | 229,500.00     | 3,454.00         | 65,396.00      | 68,850.00            | 8,317.00         | 3,454.00  |
| C1CSS2   | FUSION SE V6                   | 230,670.00  | 252,000.00     | 3,792.00         | 71,808.00      | 75,600.00            | 9,132.00         | 3,792.00  |
| C1ESS2   | FUSION SEL V6 PIEL             | 254,472.00  | 283,200.00     | 4,262.00         | 80,698.00      | 84,960.00            | 10,263.00        | 4,262.00  |
| G1BSS2   | LOBO CAB REG 4 x 2 TA          | 268,213.00  | 302,700.00     | 4,555.00         | 86,255.00      | 90,810.00            | 10,970.00        | 4,555.00  |
| G4BSS2   | LOBO CAB REG 4X4 SPORT         | 333,180.00  | 376,000.00     | 5,658.00         | 107,142.00     | 112,800.00           | 13,626.00        | 5,658.00  |
| JWDSS2   | RANGER CHASSIS I4 TM           | 140,595.00  | 158,700.00     | 2,388.00         | 45,222.00      | 47,610.00            | 5,751.00         | 2,388.00  |
| JWCSS2   | RANGER XL CAJA LARGA I4 TM     | 148,708.00  | 167,700.00     | 2,524.00         | 47,786.00      | 50,310.00            | 6,077.00         | 2,524.00  |
| JWESS2   | RANGER XL CAJA LARGA I4 TM A/A | 161,750.00  | 182,000.00     | 2,739.00         | 51,861.00      | 54,600.00            | 6,596.00         | 2,739.00  |
| JW4SS2   | RANGER XL CREW CAB I4 TM       | 162,007.00  | 182,300.00     | 2,743.00         | 51,947.00      | 54,690.00            | 6,607.00         | 2,743.00  |
| JW5SS2   | RANGER XL CREW CAB I4 TM A/A   | 165,857.00  | 186,600.00     | 2,808.00         | 53,172.00      | 55,980.00            | 6,762.00         | 2,808.00  |

Las anualidades se realizan en las siguientes fechas:

- 1era: 20 de Agosto 2009
- 2a: 20 de Diciembre del 2009
- 3era: 20 de Diciembre del 2010
- 4a: 20 de Diciembre del 2011
- 5a: 20 de Diciembre del 2012

## LISTA DE PRECIOS PAGO ADICIONAL ALTO SIN ANUALIDADES (30%)

| CATALOGO | DESCRIPCION                    | PRECIO BASE | PRECIO CONTADO | 1ra. MENSUALIDAD | PAGO ADICIONAL | TOTAL PARA ADJUDICAR | MENS ADJ |
|----------|--------------------------------|-------------|----------------|------------------|----------------|----------------------|----------|
| W2DSS2   | COURIER L TM                   | 98,476.00   | 116,500.00     | 2,110.96         | 32,839.00      | 34,949.96            | 2,110.96 |
| W2ESS2   | COURIER L TM D/H A/A           | 108,610.00  | 128,200.00     | 2,323.00         | 36,137.00      | 38,460.00            | 2,323.00 |
| W2CSS2   | COURIER XL TM 4X2              | 120,622.00  | 142,100.00     | 2,575.00         | 40,055.00      | 42,630.00            | 2,575.00 |
| W5BSS2   | ECOSPORT 4X2                   | 168,109.00  | 193,900.00     | 3,513.00         | 54,657.00      | 58,170.00            | 3,513.00 |
| W5TSS2   | ECOSPORT 4X2 TA TELA           | 186,923.00  | 217,800.00     | 3,947.00         | 61,394.00      | 65,341.00            | 3,947.00 |
| H2CSS2   | ESCAPE XLS                     | 246,382.00  | 272,300.00     | 4,934.00         | 76,756.00      | 81,690.00            | 4,934.00 |
| H2DSS2   | ESCAPE XLS I4                  | 226,049.00  | 245,700.00     | 4,452.00         | 69,258.00      | 73,710.00            | 4,452.00 |
| E7ESS2   | EXPLORER XLT V6 TELA 4X2       | 320,283.00  | 359,600.00     | 6,516.00         | 101,364.00     | 107,880.00           | 6,516.00 |
| J7ASS2   | F-150 XL MID V6 TA A/A         | 186,863.00  | 196,900.00     | 3,568.00         | 55,502.00      | 59,070.00            | 3,568.00 |
| J7DSS2   | F-150 XL MID V6 TM             | 164,580.00  | 173,200.00     | 3,138.00         | 48,822.00      | 51,960.00            | 3,138.00 |
| J7DASS2  | F-150 XL MID V6 TM A/A         | 174,468.00  | 183,800.00     | 3,330.00         | 51,810.00      | 55,140.00            | 3,330.00 |
| J8ESS2   | F-250 XL MID V8 TA A/A         | 190,285.00  | 211,300.00     | 3,829.00         | 59,561.00      | 63,390.00            | 3,829.00 |
| J8ASS2   | F-250 XLT MID V8 TA            | 206,009.00  | 228,500.00     | 4,140.00         | 64,410.00      | 68,550.00            | 4,140.00 |
| J8SS2    | F-250 XLT MID V8 TM            | 168,420.00  | 182,900.00     | 3,314.00         | 51,556.00      | 54,870.00            | 3,314.00 |
| Y5DSS2   | FIESTA SEDAN FIRST             | 101,256.00  | 116,400.00     | 2,109.00         | 32,810.00      | 34,919.00            | 2,109.00 |
| Y5CSS2   | FIESTA SEDAN FIRST A/A         | 111,689.00  | 128,500.00     | 2,328.00         | 36,222.00      | 38,550.00            | 2,328.00 |
| Y5ESS2   | FIESTA SEDAN FIRST AA TA       | 127,910.00  | 147,200.00     | 2,667.00         | 41,493.00      | 44,160.00            | 2,667.00 |
| Y5BSS2   | FIESTA SEDAN TREND COMFORT     | 128,724.00  | 148,100.00     | 2,684.00         | 41,746.00      | 44,430.00            | 2,684.00 |
| Y5TSS2   | FIESTA SEDAN TREND COMFORT TA  | 140,354.00  | 161,500.00     | 2,926.00         | 45,524.00      | 48,450.00            | 2,926.00 |
| ZECSS2   | FOCUS EUROPA AMBIENTE TA       | 175,265.00  | 189,500.00     | 3,434.00         | 53,416.00      | 56,850.00            | 3,434.00 |
| ZEDSS2   | FOCUS EUROPA AMBIENTE TM       | 167,888.00  | 181,500.00     | 3,289.00         | 51,161.00      | 54,450.00            | 3,289.00 |
| ZEASS2   | FOCUS SPORT TA                 | 203,863.00  | 222,700.00     | 4,035.00         | 62,775.00      | 66,810.00            | 4,035.00 |
| ZEBSS2   | FOCUS SPORT TM                 | 192,573.00  | 210,300.00     | 3,811.00         | 59,279.00      | 63,090.00            | 3,811.00 |
| C2TSS2   | FUSION S I4 TA                 | 202,599.00  | 220,700.00     | 3,999.00         | 62,211.00      | 66,210.00            | 3,999.00 |
| C2BSS2   | FUSION SE I4 TA                | 210,495.00  | 229,500.00     | 4,159.00         | 64,691.00      | 68,850.00            | 4,159.00 |
| C1CSS2   | FUSION SE V6                   | 230,670.00  | 252,000.00     | 4,566.00         | 71,034.00      | 75,600.00            | 4,566.00 |
| C1ESS2   | FUSION SEL V6 PIEL             | 254,472.00  | 283,200.00     | 5,132.00         | 79,828.00      | 84,960.00            | 5,132.00 |
| G1BSS2   | LOBO CAB REG 4 x 2 TA          | 268,213.00  | 302,700.00     | 5,485.00         | 85,325.00      | 90,810.00            | 5,485.00 |
| G4BSS2   | LOBO CAB REG 4X4 SPORT         | 333,180.00  | 376,000.00     | 6,813.00         | 105,987.00     | 112,800.00           | 6,813.00 |
| JWDSS2   | RANGER CHASSIS I4 TM           | 140,595.00  | 158,700.00     | 2,876.00         | 44,734.00      | 47,610.00            | 2,876.00 |
| JWCSS2   | RANGER XL CAJA LARGA I4 TM     | 148,708.00  | 167,700.00     | 3,039.00         | 47,271.00      | 50,310.00            | 3,039.00 |
| JWESS2   | RANGER XL CAJA LARGA I4 TM A/A | 161,750.00  | 182,000.00     | 3,298.00         | 51,302.00      | 54,600.00            | 3,298.00 |
| JW4SS2   | RANGER XL CREW CAB I4 TM       | 162,007.00  | 182,300.00     | 3,303.00         | 51,387.00      | 54,690.00            | 3,303.00 |
| JW5SS2   | RANGER XL CREW CAB I4 TM A/A   | 165,857.00  | 186,600.00     | 3,381.00         | 52,598.00      | 55,979.00            | 3,381.00 |

## LISTA DE PRECIOS PAGO ADICIONAL BAJO CON ANUALIDADES (17%)

| CATALOGO | DESCRIPCION                    | PRECIO BASE | PRECIO CONTADO | 1ra. MENSUALIDAD | PAGO ADICIONAL | TOTAL PARA ADJUDICAR | 5 ANUALIDADES DE | MENS ADJ |
|----------|--------------------------------|-------------|----------------|------------------|----------------|----------------------|------------------|----------|
| W2DSS2   | COURIER L TM                   | 98,476.00   | 116,500.00     | 2,058.00         | 17,747.00      | 19,805.00            | 4,956.00         | 2,058.00 |
| W2ESS2   | COURIER L TM D/H A/A           | 108,610.00  | 128,200.00     | 2,265.00         | 19,529.00      | 21,794.00            | 5,454.00         | 2,265.00 |
| W2CSS2   | COURIER XL TM 4X2              | 120,622.00  | 142,100.00     | 2,510.00         | 21,647.00      | 24,157.00            | 6,045.00         | 2,510.00 |
| W5BSS2   | ECOSPORT 4X2                   | 168,109.00  | 193,900.00     | 3,425.00         | 29,537.00      | 32,962.00            | 8,249.00         | 3,425.00 |
| W5TSS2   | ECOSPORT 4X2 TA TELA           | 186,923.00  | 217,800.00     | 3,848.00         | 33,178.00      | 37,026.00            | 9,266.00         | 3,848.00 |
| H2CSS2   | ESCAPE XLS                     | 246,382.00  | 272,300.00     | 4,810.00         | 41,481.00      | 46,291.00            | 11,584.00        | 4,810.00 |
| H2DSS2   | ESCAPE XLS I4                  | 226,049.00  | 245,700.00     | 4,341.00         | 37,428.00      | 41,769.00            | 10,453.00        | 4,341.00 |
| E7ESS2   | EXPLORER XLT V6 TELA 4X2       | 320,283.00  | 359,600.00     | 6,353.00         | 54,779.00      | 61,132.00            | 15,298.00        | 6,353.00 |
| J7ASS2   | F-150 XL MID V6 TA A/A         | 186,863.00  | 196,900.00     | 3,478.00         | 29,995.00      | 33,473.00            | 8,377.00         | 3,478.00 |
| J7DSS2   | F-150 XL MID V6 TM             | 164,580.00  | 173,200.00     | 3,060.00         | 26,384.00      | 29,444.00            | 7,368.00         | 3,060.00 |
| J7DASS2  | F-150 XL MID V6 TM A/A         | 174,468.00  | 183,800.00     | 3,247.00         | 27,998.00      | 31,245.00            | 7,819.00         | 3,247.00 |
| J8ESS2   | F-250 XL MID V8 TA A/A         | 190,285.00  | 211,300.00     | 3,733.00         | 32,188.00      | 35,921.00            | 8,989.00         | 3,733.00 |
| J8ASS2   | F-250 XLT MID V8 TA            | 206,009.00  | 228,500.00     | 4,037.00         | 34,808.00      | 38,845.00            | 9,721.00         | 4,037.00 |
| J8SS2    | F-250 XLT MID V8 TM            | 168,420.00  | 182,900.00     | 3,231.00         | 27,862.00      | 31,093.00            | 7,781.00         | 3,231.00 |
| Y5DSS2   | FIESTA SEDAN FIRST             | 101,256.00  | 116,400.00     | 2,056.00         | 17,732.00      | 19,788.00            | 4,952.00         | 2,056.00 |
| Y5CSS2   | FIESTA SEDAN FIRST A/A         | 111,689.00  | 128,500.00     | 2,270.00         | 19,575.00      | 21,845.00            | 5,467.00         | 2,270.00 |
| Y5ESS2   | FIESTA SEDAN FIRST AA TA       | 127,910.00  | 147,200.00     | 2,600.00         | 22,423.00      | 25,023.00            | 6,262.00         | 2,600.00 |
| Y5BSS2   | FIESTA SEDAN TREND COMFORT     | 128,724.00  | 148,100.00     | 2,616.00         | 22,561.00      | 25,177.00            | 6,300.00         | 2,616.00 |
| Y5TSS2   | FIESTA SEDAN TREND COMFORT TA  | 140,354.00  | 161,500.00     | 2,853.00         | 24,602.00      | 27,455.00            | 6,870.00         | 2,853.00 |
| ZECSS2   | FOCUS EUROPA AMBIENTE TA       | 175,265.00  | 189,500.00     | 3,348.00         | 28,867.00      | 32,215.00            | 8,062.00         | 3,348.00 |
| ZEDSS2   | FOCUS EUROPA AMBIENTE TM       | 167,888.00  | 181,500.00     | 3,206.00         | 27,649.00      | 30,855.00            | 7,721.00         | 3,206.00 |
| ZEASS2   | FOCUS SPORT TA                 | 203,863.00  | 222,700.00     | 3,934.00         | 33,925.00      | 37,859.00            | 9,474.00         | 3,934.00 |
| ZEBSS2   | FOCUS SPORT TM                 | 192,573.00  | 210,300.00     | 3,715.00         | 32,036.00      | 35,751.00            | 8,947.00         | 3,715.00 |
| C2TSS2   | FUSION S I4 TA                 | 202,599.00  | 220,700.00     | 3,899.00         | 33,620.00      | 37,519.00            | 9,389.00         | 3,899.00 |
| C2BSS2   | FUSION SE I4 TA                | 210,495.00  | 229,500.00     | 4,054.00         | 34,961.00      | 39,015.00            | 9,764.00         | 4,054.00 |
| C1CSS2   | FUSION SE V6                   | 230,670.00  | 252,000.00     | 4,452.00         | 38,388.00      | 42,840.00            | 10,721.00        | 4,452.00 |
| C1ESS2   | FUSION SEL V6 PIEL             | 254,472.00  | 283,200.00     | 5,003.00         | 43,141.00      | 48,144.00            | 12,048.00        | 5,003.00 |
| G1BSS2   | LOBO CAB REG 4 x 2 TA          | 268,213.00  | 302,700.00     | 5,348.00         | 46,111.00      | 51,459.00            | 12,878.00        | 5,348.00 |
| G4BSS2   | LOBO CAB REG 4X4 SPORT         | 333,180.00  | 376,000.00     | 6,642.00         | 57,278.00      | 63,920.00            | 15,996.00        | 6,642.00 |
| JWDSS2   | RANGER CHASSIS I4 TM           | 140,595.00  | 158,700.00     | 2,804.00         | 24,175.00      | 26,979.00            | 6,751.00         | 2,804.00 |
| JWCSS2   | RANGER XL CAJA LARGA I4 TM     | 148,708.00  | 167,700.00     | 2,963.00         | 25,546.00      | 28,509.00            | 7,134.00         | 2,963.00 |
| JWESS2   | RANGER XL CAJA LARGA I4 TM A/A | 161,750.00  | 182,000.00     | 3,215.00         | 27,725.00      | 30,940.00            | 7,743.00         | 3,215.00 |
| JW4SS2   | RANGER XL CREW CAB I4 TM       | 162,007.00  | 182,300.00     | 3,221.00         | 27,770.00      | 30,991.00            | 7,755.00         | 3,221.00 |
| JW5SS2   | RANGER XL CREW CAB I4 TM A/A   | 165,857.00  | 186,600.00     | 3,296.00         | 28,426.00      | 31,722.00            | 7,939.00         | 3,296.00 |

Las anualidades se realizan en las siguientes fechas:

1era: 20 de Agosto 2009

2a: 20 de Diciembre del 2009

3era: 20 de Diciembre del 2010

4a: 20 de Diciembre del 2011

5a: 20 de Diciembre del 2012

## LISTA DE PRECIOS PAGO ADICIONAL BAJO SIN ANUALIDADES (17%)

| CATALOGO | DESCRIPCION                    | PRECIO BASE | PRECIO CONTADO | 1ra. MENSUALIDAD | PAGO ADICIONAL | TOTAL PARA ADJUDICAR | MENS ADJ |
|----------|--------------------------------|-------------|----------------|------------------|----------------|----------------------|----------|
| W2DSS2   | COURIER L TM                   | 98,476.00   | 116,500.00     | 2,478.13         | 17,327.00      | 19,805.13            | 2,478.13 |
| W2ESS2   | COURIER L TM D/H A/A           | 108,610.00  | 128,200.00     | 2,727.00         | 19,067.00      | 21,794.00            | 2,727.00 |
| W2CSS2   | COURIER XL TM 4X2              | 120,622.00  | 142,100.00     | 3,023.00         | 21,134.00      | 24,157.00            | 3,023.00 |
| W5BSS2   | ECOSPORT 4X2                   | 168,109.00  | 193,900.00     | 4,124.00         | 28,839.00      | 32,963.00            | 4,124.00 |
| W5TSS2   | ECOSPORT 4X2 TA TELA           | 186,923.00  | 217,800.00     | 4,633.00         | 32,393.00      | 37,026.00            | 4,633.00 |
| H2CSS2   | ESCAPE XLS                     | 246,382.00  | 272,300.00     | 5,792.00         | 40,499.00      | 46,291.00            | 5,792.00 |
| H2DSS2   | ESCAPE XLS I4                  | 226,049.00  | 245,700.00     | 5,226.00         | 36,543.00      | 41,769.00            | 5,226.00 |
| E7ESS2   | EXPLORER XLT V6 TELA 4X2       | 320,283.00  | 359,600.00     | 7,649.00         | 53,483.00      | 61,132.00            | 7,649.00 |
| J7ASS2   | F-150 XL MID V6 TA A/A         | 186,863.00  | 196,900.00     | 4,188.00         | 29,285.00      | 33,473.00            | 4,188.00 |
| J7DSS2   | F-150 XL MID V6 TM             | 164,580.00  | 173,200.00     | 3,684.00         | 25,760.00      | 29,444.00            | 3,684.00 |
| J7DASS2  | F-150 XL MID V6 TM A/A         | 174,468.00  | 183,800.00     | 3,909.00         | 27,336.00      | 31,245.00            | 3,909.00 |
| J8ESS2   | F-250 XL MID V8 TA A/A         | 190,285.00  | 211,300.00     | 4,495.00         | 31,426.00      | 35,921.00            | 4,495.00 |
| J8ASS2   | F-250 XLT MID V8 TA            | 206,009.00  | 228,500.00     | 4,860.00         | 33,985.00      | 38,845.00            | 4,860.00 |
| J8SS2    | F-250 XLT MID V8 TM            | 168,420.00  | 182,900.00     | 3,891.00         | 27,202.00      | 31,093.00            | 3,891.00 |
| Y5DSS2   | FIESTA SEDAN FIRST             | 101,256.00  | 116,400.00     | 2,476.00         | 17,312.00      | 19,788.00            | 2,476.00 |
| Y5CSS2   | FIESTA SEDAN FIRST A/A         | 111,689.00  | 128,500.00     | 2,733.00         | 19,112.00      | 21,845.00            | 2,733.00 |
| Y5ESS2   | FIESTA SEDAN FIRST AA TA       | 127,910.00  | 147,200.00     | 3,131.00         | 21,893.00      | 25,024.00            | 3,131.00 |
| Y5BSS2   | FIESTA SEDAN TREND COMFORT     | 128,724.00  | 148,100.00     | 3,150.00         | 22,027.00      | 25,177.00            | 3,150.00 |
| Y5TSS2   | FIESTA SEDAN TREND COMFORT TA  | 140,354.00  | 161,500.00     | 3,435.00         | 24,020.00      | 27,455.00            | 3,435.00 |
| ZECSS2   | FOCUS EUROPA AMBIENTE TA       | 175,265.00  | 189,500.00     | 4,031.00         | 28,184.00      | 32,215.00            | 4,031.00 |
| ZEDSS2   | FOCUS EUROPA AMBIENTE TM       | 167,888.00  | 181,500.00     | 3,861.00         | 26,994.00      | 30,855.00            | 3,861.00 |
| ZEASS2   | FOCUS SPORT TA                 | 203,863.00  | 222,700.00     | 4,737.00         | 33,122.00      | 37,859.00            | 4,737.00 |
| ZEBSS2   | FOCUS SPORT TM                 | 192,573.00  | 210,300.00     | 4,473.00         | 31,278.00      | 35,751.00            | 4,473.00 |
| C2TSS2   | FUSION S I4 TA                 | 202,599.00  | 220,700.00     | 4,695.00         | 32,824.00      | 37,519.00            | 4,695.00 |
| C2BSS2   | FUSION SE I4 TA                | 210,495.00  | 229,500.00     | 4,882.00         | 34,133.00      | 39,015.00            | 4,882.00 |
| C1CSS2   | FUSION SE V6                   | 230,670.00  | 252,000.00     | 5,360.00         | 37,480.00      | 42,840.00            | 5,360.00 |
| C1ESS2   | FUSION SEL V6 PIEL             | 254,472.00  | 283,200.00     | 6,024.00         | 42,120.00      | 48,144.00            | 6,024.00 |
| G1BSS2   | LOBO CAB REG 4 x 2 TA          | 268,213.00  | 302,700.00     | 6,439.00         | 45,020.00      | 51,459.00            | 6,439.00 |
| G4BSS2   | LOBO CAB REG 4X4 SPORT         | 333,180.00  | 376,000.00     | 7,998.00         | 55,922.00      | 63,920.00            | 7,998.00 |
| JWDSS2   | RANGER CHASSIS I4 TM           | 140,595.00  | 158,700.00     | 3,376.00         | 23,603.00      | 26,979.00            | 3,376.00 |
| JWCSS2   | RANGER XL CAJA LARGA I4 TM     | 148,708.00  | 167,700.00     | 3,567.00         | 24,942.00      | 28,509.00            | 3,567.00 |
| JWESS2   | RANGER XL CAJA LARGA I4 TM A/A | 161,750.00  | 182,000.00     | 3,871.00         | 27,069.00      | 30,940.00            | 3,871.00 |
| JW4SS2   | RANGER XL CREW CAB I4 TM       | 162,007.00  | 182,300.00     | 3,878.00         | 27,113.00      | 30,991.00            | 3,878.00 |
| JW5SS2   | RANGER XL CREW CAB I4 TM A/A   | 165,857.00  | 186,600.00     | 3,969.00         | 27,753.00      | 31,722.00            | 3,969.00 |