

|                                      |  |                    |
|--------------------------------------|--|--------------------|
| <b>Haz Cuentas y Suma Beneficios</b> |  | <b>Precio Base</b> |
| <b>Lista de precios Número</b>       |  | <b>151</b>         |

| Catálogo |            | Descripción                        | Precio Base |
|----------|------------|------------------------------------|-------------|
| Conauto  | Asociación |                                    |             |
| Y4D      | Y4D        | Fiesta First                       | \$ 89,133   |
| Y4C      | Y4C        | Fiesta First A/A                   | \$ 97,139   |
| Y4B      | Y4B        | Fiesta Trend Comfort               | \$ 111,757  |
| Y4G      | Y4G        | Fiesta Trend Comfort Air Bag       | \$ 116,160  |
| Y5DS     | Y5D        | Fiesta Sedan First                 | \$ 94,766   |
| Y5CS     | Y5C        | Fiesta Sedan First A/A             | \$ 104,563  |
| Y5BS     | Y5B        | Fiesta Sedan Trend Comfort         | \$ 121,178  |
| Y5GS     | Y5G        | Fiesta Sedan Trend Comfort Air Bag | \$ 126,381  |
| Y8B      | Y8B        | Ka Base                            | \$ 74,229   |
| Y8A      | Y8A        | Ka High AA                         | \$ 94,687   |
| Y8E      | Y8E        | Ka Base Aa                         | \$ 83,402   |
| Y8G      | Y8G        | Ka High AA Air Bag                 | \$ 99,382   |
| Y6S      | Y6S        | Ikon First                         | \$ 80,226   |
| Y6R      | Y6R        | Ikon First AA                      | \$ 88,932   |
| Y6D      | Y6D        | Ikon Base                          | \$ 94,242   |
| Y6DA     | Y6E        | Ikon Base AA                       | \$ 101,947  |
| Y6BA     | Y6C        | Ikon Mid AA                        | \$ 107,988  |
| Y6H      | Y6H        | Ikon Mid AA Power Pack             | \$ 114,098  |
| Y6BP     | Y6B        | Ikon Mid AA Air Bag Power Back     | \$ 118,428  |
| J7D      | J7D        | F-150 XL V6 T/M                    | \$ 155,901  |
| J8S      | J8S        | F-250 XL V8 T/M                    | \$ 160,051  |
| J7DA     | J7D/A      | F-150 XL V6 T/M A/A                | \$ 165,102  |
| J7A      | J7A        | F-150 XL V6 AA TA                  | \$ 176,592  |
| J8SA     | J8S/A      | F-250 XL V8 T/M A/A                | \$ 169,253  |
| J8E      | J8E        | F-250 XL V8 T/A AA                 | \$ 180,542  |
| J8A      | J8A        | F-250 XLT V8 T/A AA                | \$ 195,355  |
| K6B      | K6B        | F-350 Chasis Cabina XL             | \$ 183,971  |
| K6A      | K6A        | F-350 Chasis Cabina XLT            | \$ 188,042  |
| K5A      | K5A        | F-450 Super Duty                   | \$ 241,576  |
| K5F      | K5F        | F-450 Super Duty / Gas LP          | \$ 257,800  |
| K8B      | K8B        | F-550 Super Duty                   | \$ 288,116  |
| JWDI     | JWD        | Ranger Chassis I4 TM               | \$ 123,514  |
| JWC      | JWC        | Ranger XL Caja Larga I4 T/M        | \$ 130,692  |
| JWE      | JWE        | Ranger XL Caja Larga 14 TM AA      | \$ 142,227  |
| JW4X     | JW4        | Ranger XL Crew Cab I4 TM           | \$ 146,260  |
| JW5X     | JW5        | Ranger XL Crew Cab I4 TM A/A       | \$ 155,324  |
| JW7X     | JW7        | Ranger XLT Crew Cab I4 TM A/A      | \$ 184,140  |
| G1A      | G1A        | Lobo Super Cab. 4X2                | \$ 260,616  |
| G8B      | G8B        | Lobo Crew Cab. 4x2 XLT             | \$ 294,344  |
| G1B      | G1B        | Lobo Cab Reg 4x2                   | \$ 227,371  |
| G8A      | G8A        | Lobo Crew Cab. 4x4 Lariat          | \$ 365,709  |
| ZLE      | ZLE        | Focus LX Austero TM AA**           | \$ 145,117  |
| ZLF      | ZLF        | Focus LX Austero TA AA**           | \$ 155,605  |
| ZSE      | ZSE        | Focus SE Tipico TM**               | \$ 167,939  |
| ZSF      | ZSF        | Focus SE Tipico TA**               | \$ 178,465  |

Haz Cuentas y Suma Beneficios

Precio Base

Lista de precios Número

151

| Catálogo |            | Descripción                             | Precio Base |
|----------|------------|---|-------------|
| Conauto  | Asociación |   |             |
| E7F      | E7F        | Explorer XLS 4x2 5.4L Tela V8           | \$ 283,327  |
| E7D1     | E7D        | Explorer XLT 4x2 Tela V8 3r. Asiento sa | \$ 328,963  |
| E7G      | E7G        | Explorer XLT V8 Tela 4x4                | \$ 346,649  |
| W5B      | W5B        | Ecosport 4x2                            | \$ 153,659  |
| W5G      | W5G        | Ecosport 4x2 Piel                       | \$ 161,390  |
| MA5      | MA5        | Mustang GT Base T/M                     | \$ 259,470  |
| MA6      | MA6        | Mustang Gt Equipado T/A VIP Piel        | \$ 276,235  |
| M6GF     | M6G        | Freestar LX Plus                        | \$ 272,318  |
| M6AF     | M6A        | Freestar LX Base                        | \$ 244,828  |
| M6LFH    | M6L        | Freestar SEL                            | \$ 360,656  |
| M6DFH    | M6D        | Freestar SE Tela                        | \$ 312,687  |
| M6TF     | M6T        | Freestar Limited                        | \$ 338,201  |
| M6LFA    | M6L/F      | Freestar SEL FES                        | \$ 374,288  |
| R2B      | R2B        | Mondeo Core TM                          | \$ 182,624  |
| R2A      | R2A        | Mondeo Core TA                          | \$ 190,868  |
| R1B      | R1B        | Mondeo Trend TM                         | \$ 209,466  |
| R1E      | R1E        | Mondeo Trend TA                         | \$ 217,860  |
| R1G      | R1G        | Mondeo Ghia TA Piel                     | \$ 244,996  |
| A6C      | A6C        | Five Hundred SE                         | \$ 240,401  |
| A6B      | A6B        | Five Hundred SEL                        | \$ 256,365  |
| A6AQ     | A6AQ       | Five Hundred SEL Premium                | \$ 278,044  |
| C1C      | C1C        | Fusion SE V6                            | \$ 211,311  |
| C1B      | C1B        | Fusion SES V6                           | \$ 227,744  |
| C1A      | C1A        | Fusion SES Premium V6                   | \$ 245,370  |
| V1A      | V1A        | Expedition Eddie Bauer 4x2              | \$ 384,978  |
| V1E      | V1E        | Expedition XLT Tela                     | \$ 347,412  |
| H2C      | H2C        | Escape XLS Tela Vinil *                 | \$ 237,561  |
| H2D      | H2D        | Escape XLS I4 *                         | \$ 222,387  |
| H2S      | H2S        | Escape XLT Deportivo *                  | \$ 250,702  |
| W2DA     | W2D        | Courier L TM                            | \$ 81,731   |
| W2C      | W2C        | Courier XL TM 4x2                       | \$ 100,291  |
| W2EA     | W2E        | Courier L TM D/H A/A                    | \$ 90,224   |

**EXCLUSIVO PLAN MAESTRO**

**Haz Cuentas y Suma Beneficios**

Lista de Precios Número

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Maestro

Plazo

48

Vigencia 6 de Enero del 2006

| Catálogo |            | Descripción                        | Precio Público | Aportación Mensual<br>2.15% | Gastos Admón.<br>0.15% | IVA Gtos. Admón.<br>15% | Seguro de Vida<br>0.06% | Cuota Total Integrante | Cuota de Subasta | Cuota Total Adjudicado<br>2.51% |
|----------|------------|------------------------------------|----------------|-----------------------------|------------------------|-------------------------|-------------------------|------------------------|------------------|---------------------------------|
| Conauto  | Asociación |                                    |                |                             |                        |                         |                         |                        |                  |                                 |
| Y4D      | Y4D        | Fiesta First                       | 105,108        | 2,260                       | 158                    | 24                      | 70                      | 2,511                  | 2,441            | 2,901                           |
| Y4C      | Y4C        | Fiesta First A/A                   | 114,342        | 2,458                       | 172                    | 26                      | 76                      | 2,732                  | 2,656            | 3,156                           |
| Y4B      | Y4B        | Fiesta Trend Comfort               | 131,202        | 2,821                       | 197                    | 30                      | 88                      | 3,135                  | 3,047            | 3,621                           |
| Y4G      | Y4G        | Fiesta Trend Comfort Air Bag       | 136,281        | 2,930                       | 204                    | 31                      | 91                      | 3,256                  | 3,165            | 3,761                           |
| Y5DS     | Y5D        | Fiesta Sedan First                 | 111,604        | 2,399                       | 167                    | 25                      | 75                      | 2,667                  | 2,592            | 3,080                           |
| Y5CS     | Y5C        | Fiesta Sedan First A/A             | 122,905        | 2,642                       | 184                    | 28                      | 82                      | 2,937                  | 2,854            | 3,392                           |
| Y5BS     | Y5B        | Fiesta Sedan Trend Comfort         | 142,069        | 3,054                       | 213                    | 32                      | 95                      | 3,395                  | 3,300            | 3,921                           |
| Y5GS     | Y5G        | Fiesta Sedan Trend Comfort Air Bag | 148,069        | 3,183                       | 222                    | 33                      | 99                      | 3,538                  | 3,439            | 4,086                           |
| Y8B      | Y8B        | Ka Base                            | 87,916         | 1,890                       | 132                    | 20                      | 59                      | 2,101                  | 2,042            | 2,426                           |
| Y8A      | Y8A        | Ka High AA                         | 111,513        | 2,398                       | 167                    | 25                      | 75                      | 2,664                  | 2,590            | 3,077                           |
| Y8E      | Y8E        | Ka Base Aa                         | 98,498         | 2,118                       | 148                    | 22                      | 66                      | 2,353                  | 2,288            | 2,718                           |
| Y8G      | Y8G        | Ka High AA Air Bag                 | 116,929        | 2,514                       | 175                    | 26                      | 78                      | 2,794                  | 2,716            | 3,227                           |
| Y6S      | Y6S        | Ikon First                         | 94,834         | 2,039                       | 142                    | 21                      | 63                      | 2,266                  | 2,203            | 2,617                           |
| Y6R      | Y6R        | Ikon First AA                      | 104,875        | 2,255                       | 157                    | 24                      | 70                      | 2,506                  | 2,436            | 2,894                           |
| Y6D      | Y6D        | Ikon Base                          | 111,000        | 2,387                       | 167                    | 25                      | 74                      | 2,652                  | 2,578            | 3,063                           |
| Y6DA     | Y6E        | Ikon Base AA                       | 119,888        | 2,578                       | 180                    | 27                      | 80                      | 2,865                  | 2,784            | 3,309                           |
| Y6BA     | Y6C        | Ikon Mid AA                        | 126,855        | 2,727                       | 190                    | 29                      | 85                      | 3,031                  | 2,946            | 3,501                           |
| Y6H      | Y6H        | Ikon Mid AA Power Pack             | 133,903        | 2,879                       | 201                    | 30                      | 90                      | 3,199                  | 3,110            | 3,695                           |
| Y6BP     | Y6B        | Ikon Mid AA Air Bag Power Back     | 138,897        | 2,986                       | 208                    | 31                      | 93                      | 3,319                  | 3,226            | 3,833                           |
| J7D      | J7D        | F-150 XL V6 T/M                    | 187,449        | 4,030                       | 281                    | 42                      | 125                     | 4,479                  | 4,354            | 5,173                           |
| J8S      | J8S        | F-250 XL V8 T/M                    | 192,354        | 4,136                       | 289                    | 43                      | 129                     | 4,596                  | 4,467            | 5,309                           |
| J7DA     | J7D/A      | F-150 XL V6 T/M A/A                | 198,323        | 4,264                       | 297                    | 45                      | 133                     | 4,739                  | 4,606            | 5,473                           |
| J7A      | J7A        | F-150 XL V6 AA TA                  | 211,904        | 4,556                       | 318                    | 48                      | 142                     | 5,063                  | 4,921            | 5,848                           |
| J8SA     | J8S/A      | F-250 XL V8 T/M A/A                | 203,229        | 4,369                       | 305                    | 46                      | 136                     | 4,856                  | 4,720            | 5,609                           |
| J8E      | J8E        | F-250 XL V8 T/A AA                 | 216,573        | 4,656                       | 325                    | 49                      | 145                     | 5,175                  | 5,030            | 5,977                           |
| J8A      | J8A        | F-250 XLT V8 T/A AA                | 239,790        | 5,155                       | 360                    | 54                      | 160                     | 5,730                  | 5,569            | 6,618                           |
| K6B      | K6B        | F-350 Chasis Cabina XL             | 220,625        | 4,743                       | 331                    | 50                      | 148                     | 5,272                  | 5,124            | 6,089                           |
| K6A      | K6A        | F-350 Chasis Cabina XLT            | 230,936        | 4,965                       | 346                    | 52                      | 154                     | 5,518                  | 5,363            | 6,373                           |
| K5A      | K5A        | F-450 Super Duty                   | 281,705        | 6,057                       | 423                    | 63                      | 188                     | 6,731                  | 6,543            | 7,774                           |
| K5F      | K5F        | F-450 Super Duty / Gas LP          | 300,429        | 6,459                       | 451                    | 68                      | 201                     | 7,178                  | 6,977            | 8,291                           |
| K8B      | K8B        | F-550 Super Duty                   | 335,379        | 7,211                       | 503                    | 75                      | 224                     | 8,014                  | 7,789            | 9,256                           |
| JWDI     | JWD        | Ranger Chassis I4 TM               | 145,539        | 3,129                       | 218                    | 33                      | 97                      | 3,477                  | 3,380            | 4,017                           |
| JWC      | JWC        | Ranger XL Caja Larga I4 T/M        | 153,817        | 3,307                       | 231                    | 35                      | 103                     | 3,675                  | 3,572            | 4,245                           |
| JWE      | JWE        | Ranger XL Caja Larga 14 TM AA      | 167,119        | 3,593                       | 251                    | 38                      | 112                     | 3,993                  | 3,881            | 4,612                           |
| JW4X     | JW4        | Ranger XL Crew Cab I4 TM           | 171,770        | 3,693                       | 258                    | 39                      | 115                     | 4,104                  | 3,989            | 4,740                           |
| JW5X     | JW5        | Ranger XL Crew Cab I4 TM A/A       | 186,778        | 4,016                       | 280                    | 42                      | 125                     | 4,463                  | 4,338            | 5,155                           |
| JW7X     | JW7        | Ranger XLT Crew Cab I4 TM A/A      | 220,839        | 4,748                       | 331                    | 50                      | 148                     | 5,277                  | 5,129            | 6,095                           |
| G1A      | G1A        | Lobo Super Cab. 4X2                | 318,805        | 6,854                       | 478                    | 72                      | 213                     | 7,617                  | 7,404            | 8,798                           |
| G8B      | G8B        | Lobo Crew Cab. 4x2 XLT             | 359,642        | 7,732                       | 539                    | 81                      | 241                     | 8,593                  | 8,353            | 9,925                           |
| G1B      | G1B        | Lobo Cab Reg 4x2                   | 278,553        | 5,989                       | 418                    | 63                      | 186                     | 6,656                  | 6,469            | 7,687                           |
| G8A      | G8A        | Lobo Crew Cab. 4x4 Lariat          | 446,049        | 9,590                       | 669                    | 100                     | 298                     | 10,658                 | 10,359           | 12,310                          |
| ZLE      | ZLE        | Focus LX Austero TM AA**           | 170,442        | 3,665                       | 256                    | 38                      | 114                     | 4,073                  | 3,959            | 4,704                           |
| ZLF      | ZLF        | Focus LX Austero TA AA**           | 184,394        | 3,964                       | 277                    | 41                      | 123                     | 4,406                  | 4,283            | 5,089                           |
| ZSE      | ZSE        | Focus SE Tipico TM**               | 198,973        | 4,278                       | 298                    | 45                      | 133                     | 4,754                  | 4,621            | 5,491                           |
| ZSF      | ZSF        | Focus SE Tipico TA**               | 211,414        | 4,545                       | 317                    | 48                      | 141                     | 5,052                  | 4,910            | 5,835                           |

**EXCLUSIVO PLAN MAESTRO**

**Haz Cuentas y Suma Beneficios**

Lista de Precios Número **151**

Maestro

Plazo 48

Vigencia 6 de Enero del 2006

| Catálogo |            | Descripción                              | Precio Público | Aportación Mensual | Gastos Admón. | IVA Gtos. Admón. | Seguro de Vida | Cuota Total Integrante | Cuota de Subasta | Cuota Total Adjudicado |
|----------|------------|--|----------------|--------------------|---------------|------------------|----------------|------------------------|------------------|------------------------|
| Conauto  | Asociación |  |                |                    |               |                  |                |                        |                  |                        |
| E7F      | E7F        | Explorer XLS 4x2 5.4L Tela V8            | 350,558        | 7,537              | 526           | 79               | 234            | 8,376                  | 8,142            | 9,675                  |
| E7D1     | E7D        | Explorer XLT 4x2 Tela V8 3r. Asiento sap | 412,127        | 8,861              | 618           | 93               | 276            | 9,847                  | 9,572            | 11,374                 |
| E7G      | E7G        | Explorer XLT V8 Tela 4x4                 | 435,745        | 9,369              | 654           | 98               | 291            | 10,412                 | 10,120           | 12,025                 |
| W5B      | W5B        | Ecosport 4x2                             | 182,130        | 3,916              | 273           | 41               | 122            | 4,352                  | 4,230            | 5,026                  |
| W5G      | W5G        | Ecosport 4x2 Piel                        | 191,270        | 4,112              | 287           | 43               | 128            | 4,570                  | 4,442            | 5,279                  |
| MA5      | MA5        | Mustang GT Base T/M                      | 318,812        | 6,854              | 478           | 72               | 213            | 7,618                  | 7,404            | 8,798                  |
| MA6      | MA6        | Mustang Gt Equipado T/A VIP Piel         | 341,044        | 7,332              | 512           | 77               | 228            | 8,149                  | 7,921            | 9,412                  |
| M6GF     | M6G        | Freestar LX Plus                         | 335,851        | 7,221              | 504           | 76               | 225            | 8,025                  | 7,800            | 9,269                  |
| M6AF     | M6A        | Freestar LX Base                         | 299,397        | 6,437              | 449           | 67               | 200            | 7,154                  | 6,953            | 8,263                  |
| M6LFH    | M6L        | Freestar SEL                             | 418,982        | 9,008              | 628           | 94               | 280            | 10,011                 | 9,731            | 11,563                 |
| M6DFH    | M6D        | Freestar SE Tela                         | 390,167        | 8,389              | 585           | 88               | 261            | 9,323                  | 9,062            | 10,768                 |
| M6TF     | M6T        | Freestar Limited                         | 424,589        | 9,129              | 637           | 96               | 284            | 10,145                 | 9,861            | 11,718                 |
| M6LFA    | M6L/F      | Freestar SEL FES                         | 434,701        | 9,346              | 652           | 98               | 291            | 10,387                 | 10,096           | 11,997                 |
| R2B      | R2B        | Mondeo Core TM                           | 216,330        | 4,651              | 324           | 49               | 145            | 5,169                  | 5,024            | 5,970                  |
| R2A      | R2A        | Mondeo Core TA                           | 229,296        | 4,930              | 344           | 52               | 153            | 5,479                  | 5,325            | 6,328                  |
| R1B      | R1B        | Mondeo Trend TM                          | 252,887        | 5,437              | 379           | 57               | 169            | 6,042                  | 5,873            | 6,979                  |
| R1E      | R1E        | Mondeo Trend TA                          | 263,635        | 5,668              | 395           | 59               | 176            | 6,299                  | 6,123            | 7,276                  |
| R1G      | R1G        | Mondeo Ghia TA Piel                      | 299,619        | 6,442              | 449           | 67               | 200            | 7,159                  | 6,959            | 8,269                  |
| A6C      | A6C        | Five Hundred SE                          | 293,526        | 6,311              | 440           | 66               | 196            | 7,013                  | 6,817            | 8,101                  |
| A6B      | A6B        | Five Hundred SEL                         | 314,695        | 6,766              | 472           | 71               | 210            | 7,519                  | 7,309            | 8,685                  |
| A6AQ     | A6AQ       | Five Hundred SEL Premium                 | 343,443        | 7,384              | 515           | 77               | 230            | 8,206                  | 7,976            | 9,478                  |
| C1C      | C1C        | Fusion SE V6                             | 255,228        | 5,487              | 383           | 57               | 171            | 6,098                  | 5,928            | 7,044                  |
| C1B      | C1B        | Fusion SES V6                            | 276,741        | 5,950              | 415           | 62               | 185            | 6,612                  | 6,427            | 7,637                  |
| C1A      | C1A        | Fusion SES Premium V6                    | 300,116        | 6,452              | 450           | 68               | 201            | 7,171                  | 6,970            | 8,282                  |
| V1A      | V1A        | Expedition Eddie Bauer 4x2               | 487,699        | 10,486             | 732           | 110              | 326            | 11,653                 | 11,327           | 13,459                 |
| V1E      | V1E        | Expedition XLT Tela                      | 437,016        | 9,396              | 656           | 98               | 292            | 10,442                 | 10,150           | 12,061                 |
| H2C      | H2C        | Escape XLS Tela Vinil *                  | 289,760        | 6,230              | 435           | 65               | 194            | 6,923                  | 6,730            | 7,997                  |
| H2D      | H2D        | Escape XLS I4 *                          | 269,638        | 5,797              | 404           | 61               | 180            | 6,443                  | 6,262            | 7,441                  |
| H2S      | H2S        | Escape XLT Deportivo *                   | 307,185        | 6,604              | 461           | 69               | 205            | 7,340                  | 7,134            | 8,478                  |
| W2DA     | W2D        | Courier L TM                             | 96,570         | 2,076              | 145           | 22               | 65             | 2,307                  | 2,243            | 2,665                  |
| W2C      | W2C        | Courier XL TM 4x2                        | 117,977        | 2,537              | 177           | 27               | 79             | 2,819                  | 2,740            | 3,256                  |
| W2EA     | W2E        | Courier L TM D/H A/A                     | 106,366        | 2,287              | 160           | 24               | 71             | 2,541                  | 2,470            | 2,935                  |

**Nota:** \* Modelos 2006.5  
\*\* Modelos 2005.5

Elaboró: Area Comercial (Lee)

## Exclusivo Plan Maestro

## Haz Cuentas y Suma Beneficios

Lista de Precios Número

151

Maestro

Plazo 60

Vigencia 6 de Enero del 2006

| Catálogo |            | Descripción                        | Precio Público | Aportación Mensual<br>1.70% | Gastos Admón.<br>0.15% | IVA Gtos. Admón.<br>15% | Seguro de Vida<br>0.06% | Cuota Total Integrante | Cuota de Subasta | Cuota Total Adjudicado<br>2.15% |
|----------|------------|------------------------------------|----------------|-----------------------------|------------------------|-------------------------|-------------------------|------------------------|------------------|---------------------------------|
| Conauto  | Asociación |                                    |                |                             |                        |                         |                         |                        |                  |                                 |
| Y4D      | Y4D        | Fiesta First                       | 105,108        | 1,787                       | 158                    | 24                      | 71                      | 2,039                  | 1,968            | 2,529                           |
| Y4C      | Y4C        | Fiesta First A/A                   | 114,342        | 1,944                       | 172                    | 26                      | 77                      | 2,218                  | 2,141            | 2,751                           |
| Y4B      | Y4B        | Fiesta Trend Comfort               | 131,202        | 2,230                       | 197                    | 30                      | 88                      | 2,545                  | 2,457            | 3,157                           |
| Y4G      | Y4G        | Fiesta Trend Comfort Air Bag       | 136,281        | 2,317                       | 204                    | 31                      | 92                      | 2,644                  | 2,552            | 3,279                           |
| Y5DS     | Y5D        | Fiesta Sedan First                 | 111,604        | 1,897                       | 167                    | 25                      | 75                      | 2,165                  | 2,090            | 2,685                           |
| Y5CS     | Y5C        | Fiesta Sedan First A/A             | 122,905        | 2,089                       | 184                    | 28                      | 83                      | 2,384                  | 2,301            | 2,957                           |
| Y5BS     | Y5B        | Fiesta Sedan Trend Comfort         | 142,069        | 2,415                       | 213                    | 32                      | 96                      | 2,756                  | 2,660            | 3,418                           |
| Y5GS     | Y5G        | Fiesta Sedan Trend Comfort Air Bag | 148,069        | 2,517                       | 222                    | 33                      | 100                     | 2,872                  | 2,773            | 3,563                           |
| Y8B      | Y8B        | Ka Base                            | 87,916         | 1,495                       | 132                    | 20                      | 59                      | 1,705                  | 1,646            | 2,115                           |
| Y8A      | Y8A        | Ka High AA                         | 111,513        | 1,896                       | 167                    | 25                      | 75                      | 2,163                  | 2,088            | 2,683                           |
| Y8E      | Y8E        | Ka Base Aa                         | 98,498         | 1,674                       | 148                    | 22                      | 66                      | 1,911                  | 1,844            | 2,370                           |
| Y8G      | Y8G        | Ka High AA Air Bag                 | 116,929        | 1,988                       | 175                    | 26                      | 79                      | 2,268                  | 2,189            | 2,813                           |
| Y6S      | Y6S        | Ikon First                         | 94,834         | 1,612                       | 142                    | 21                      | 64                      | 1,840                  | 1,776            | 2,282                           |
| Y6R      | Y6R        | Ikon First AA                      | 104,875        | 1,783                       | 157                    | 24                      | 71                      | 2,034                  | 1,964            | 2,523                           |
| Y6D      | Y6D        | Ikon Base                          | 111,000        | 1,887                       | 167                    | 25                      | 75                      | 2,153                  | 2,078            | 2,671                           |
| Y6DA     | Y6E        | Ikon Base AA                       | 119,888        | 2,038                       | 180                    | 27                      | 81                      | 2,326                  | 2,245            | 2,885                           |
| Y6BA     | Y6C        | Ikon Mid AA                        | 126,855        | 2,157                       | 190                    | 29                      | 86                      | 2,461                  | 2,375            | 3,052                           |
| Y6H      | Y6H        | Ikon Mid AA Power Pack             | 133,903        | 2,276                       | 201                    | 30                      | 90                      | 2,598                  | 2,507            | 3,222                           |
| Y6BP     | Y6B        | Ikon Mid AA Air Bag Power Back     | 138,897        | 2,361                       | 208                    | 31                      | 94                      | 2,694                  | 2,601            | 3,342                           |
| J7D      | J7D        | F-150 XL V6 T/M                    | 187,449        | 3,187                       | 281                    | 42                      | 126                     | 3,636                  | 3,510            | 4,510                           |
| J8S      | J8S        | F-250 XL V8 T/M                    | 192,354        | 3,270                       | 289                    | 43                      | 130                     | 3,731                  | 3,602            | 4,628                           |
| J7DA     | J7D/A      | F-150 XL V6 T/M A/A                | 198,323        | 3,371                       | 297                    | 45                      | 134                     | 3,847                  | 3,714            | 4,772                           |
| J7A      | J7A        | F-150 XL V6 AA TA                  | 211,904        | 3,602                       | 318                    | 48                      | 143                     | 4,111                  | 3,968            | 5,099                           |
| J8SA     | J8S/A      | F-250 XL V8 T/M A/A                | 203,229        | 3,455                       | 305                    | 46                      | 137                     | 3,942                  | 3,805            | 4,890                           |
| J8E      | J8E        | F-250 XL V8 T/A AA                 | 216,573        | 3,682                       | 325                    | 49                      | 146                     | 4,201                  | 4,055            | 5,211                           |
| J8A      | J8A        | F-250 XLT V8 T/A AA                | 239,790        | 4,076                       | 360                    | 54                      | 162                     | 4,652                  | 4,490            | 5,770                           |
| K6B      | K6B        | F-350 Chasis Cabina XL             | 220,625        | 3,751                       | 331                    | 50                      | 149                     | 4,280                  | 4,131            | 5,308                           |
| K6A      | K6A        | F-350 Chasis Cabina XLT            | 230,936        | 3,926                       | 346                    | 52                      | 156                     | 4,480                  | 4,324            | 5,557                           |
| K5A      | K5A        | F-450 Super Duty                   | 281,705        | 4,789                       | 423                    | 63                      | 190                     | 5,465                  | 5,275            | 6,778                           |
| K5F      | K5F        | F-450 Super Duty / Gas LP          | 300,429        | 5,107                       | 451                    | 68                      | 203                     | 5,828                  | 5,626            | 7,229                           |
| K8B      | K8B        | F-550 Super Duty                   | 335,379        | 5,701                       | 503                    | 75                      | 226                     | 6,506                  | 6,280            | 8,070                           |
| JWDI     | JWD        | Ranger Chassis I4 TM               | 145,539        | 2,474                       | 218                    | 33                      | 98                      | 2,823                  | 2,725            | 3,502                           |
| JWC      | JWC        | Ranger XL Caja Larga I4 T/M        | 153,817        | 2,615                       | 231                    | 35                      | 104                     | 2,984                  | 2,880            | 3,701                           |
| JWE      | JWE        | Ranger XL Caja Larga 14 TM AA      | 167,119        | 2,841                       | 251                    | 38                      | 113                     | 3,242                  | 3,129            | 4,021                           |
| JW4X     | JW4        | Ranger XL Crew Cab I4 TM           | 171,770        | 2,920                       | 258                    | 39                      | 116                     | 3,332                  | 3,216            | 4,133                           |
| JW5X     | JW5        | Ranger XL Crew Cab I4 TM A/A       | 186,778        | 3,175                       | 280                    | 42                      | 126                     | 3,623                  | 3,497            | 4,494                           |
| JW7X     | JW7        | Ranger XLT Crew Cab I4 TM A/A      | 220,839        | 3,754                       | 331                    | 50                      | 149                     | 4,284                  | 4,135            | 5,314                           |
| G1A      | G1A        | Lobo Super Cab. 4x2                | 318,805        | 5,420                       | 478                    | 72                      | 215                     | 6,185                  | 5,970            | 7,671                           |
| G8B      | G8B        | Lobo Crew Cab. 4x2 XLT             | 359,642        | 6,114                       | 539                    | 81                      | 242                     | 6,977                  | 6,734            | 8,653                           |
| G1B      | G1B        | Lobo Cab Reg 4x2                   | 278,553        | 4,735                       | 418                    | 63                      | 188                     | 5,404                  | 5,216            | 6,702                           |
| G8A      | G8A        | Lobo Crew Cab. 4x4 Lariat          | 446,049        | 7,583                       | 669                    | 100                     | 301                     | 8,653                  | 8,352            | 10,732                          |
| ZLE      | ZLE        | Focus LX Austero TM AA**           | 170,442        | 2,898                       | 256                    | 38                      | 115                     | 3,306                  | 3,192            | 4,101                           |
| ZLF      | ZLF        | Focus LX Austero TA AA**           | 184,394        | 3,135                       | 277                    | 41                      | 124                     | 3,577                  | 3,453            | 4,437                           |
| ZSE      | ZSE        | Focus SE Tipico TM**               | 198,973        | 3,383                       | 298                    | 45                      | 134                     | 3,860                  | 3,726            | 4,788                           |

## Exclusivo Plan Maestro

## Haz Cuentas y Suma Beneficios

Lista de Precios Número

**151**

Maestro

Plazo 60

Vigencia 6 de Enero del 2006

| Catálogo |            | Descripción                              | Precio Público | Aportación Mensual 1.70% | Gastos Admón. 0.15% | IVA Gtos. Admón. 15% | Seguro de Vida 0.06% | Cuota Total Integrante | Cuota de Subasta | Cuota Total Adjudicado 2.15% |
|----------|------------|--|----------------|--------------------------|---------------------|----------------------|----------------------|------------------------|------------------|------------------------------|
| Conauto  | Asociación |  |                |                          |                     |                      |                      |                        |                  |                              |
| ZSF      | ZSF        | Focus SE Tipico TA**                     | 211,414        | 3,594                    | 317                 | 48                   | 143                  | 4,101                  | 3,959            | 5,087                        |
| E7F      | E7F        | Explorer XLS 4x2 5.4L Tela V8            | 350,558        | 5,959                    | 526                 | 79                   | 236                  | 6,801                  | 6,564            | 8,435                        |
| E7D1     | E7D        | Explorer XLT 4x2 Tela V8 3r. Asiento sap | 412,127        | 7,006                    | 618                 | 93                   | 278                  | 7,995                  | 7,717            | 9,916                        |
| E7G      | E7G        | Explorer XLT V8 Tela 4x4                 | 435,745        | 7,408                    | 654                 | 98                   | 294                  | 8,453                  | 8,159            | 10,485                       |
| W5B      | W5B        | Ecosport 4x2                             | 182,130        | 3,096                    | 273                 | 41                   | 123                  | 3,533                  | 3,410            | 4,382                        |
| W5G      | W5G        | Ecosport 4x2 Piel                        | 191,270        | 3,252                    | 287                 | 43                   | 129                  | 3,710                  | 3,582            | 4,602                        |
| MA5      | MA5        | Mustang GT Base T/M                      | 318,812        | 5,420                    | 478                 | 72                   | 215                  | 6,185                  | 5,970            | 7,671                        |
| MA6      | MA6        | Mustang Gt Equipado T/A VIP Piel         | 341,044        | 5,798                    | 512                 | 77                   | 230                  | 6,616                  | 6,386            | 8,206                        |
| M6GF     | M6G        | Freestar LX Plus                         | 335,851        | 5,709                    | 504                 | 76                   | 226                  | 6,515                  | 6,289            | 8,081                        |
| M6AF     | M6A        | Freestar LX Base                         | 299,397        | 5,090                    | 449                 | 67                   | 202                  | 5,808                  | 5,606            | 7,204                        |
| M6LFH    | M6L        | Freestar SEL                             | 418,982        | 7,123                    | 628                 | 94                   | 282                  | 8,128                  | 7,845            | 10,081                       |
| M6DFH    | M6D        | Freestar SE Tela                         | 390,167        | 6,633                    | 585                 | 88                   | 263                  | 7,569                  | 7,306            | 9,388                        |
| M6TF     | M6T        | Freestar Limited                         | 424,589        | 7,218                    | 637                 | 96                   | 286                  | 8,237                  | 7,950            | 10,216                       |
| M6LFA    | M6L/F      | Freestar SEL FES                         | 434,701        | 7,390                    | 652                 | 98                   | 293                  | 8,433                  | 8,140            | 10,459                       |
| R2B      | R2B        | Mondeo Core TM                           | 216,330        | 3,678                    | 324                 | 49                   | 146                  | 4,197                  | 4,051            | 5,205                        |
| R2A      | R2A        | Mondeo Core TA                           | 229,296        | 3,898                    | 344                 | 52                   | 155                  | 4,448                  | 4,294            | 5,517                        |
| R1B      | R1B        | Mondeo Trend TM                          | 252,887        | 4,299                    | 379                 | 57                   | 170                  | 4,906                  | 4,735            | 6,085                        |
| R1E      | R1E        | Mondeo Trend TA                          | 263,635        | 4,482                    | 395                 | 59                   | 178                  | 5,114                  | 4,937            | 6,343                        |
| R1G      | R1G        | Mondeo Ghia TA Piel                      | 299,619        | 5,094                    | 449                 | 67                   | 202                  | 5,812                  | 5,610            | 7,209                        |
| A6C      | A6C        | Five Hundred SE                          | 293,526        | 4,990                    | 440                 | 66                   | 198                  | 5,694                  | 5,496            | 7,063                        |
| A6B      | A6B        | Five Hundred SEL                         | 314,695        | 5,350                    | 472                 | 71                   | 212                  | 6,105                  | 5,893            | 7,572                        |
| A6AQ     | A6AQ       | Five Hundred SEL Premium                 | 343,443        | 5,839                    | 515                 | 77                   | 232                  | 6,662                  | 6,431            | 8,264                        |
| C1C      | C1C        | Fusion SE V6                             | 255,228        | 4,339                    | 383                 | 57                   | 172                  | 4,951                  | 4,779            | 6,141                        |
| C1B      | C1B        | Fusion SES V6                            | 276,741        | 4,705                    | 415                 | 62                   | 187                  | 5,369                  | 5,182            | 6,659                        |
| C1A      | C1A        | Fusion SES Premium V6                    | 300,116        | 5,102                    | 450                 | 68                   | 202                  | 5,822                  | 5,620            | 7,221                        |
| V1A      | V1A        | Expedition Eddie Bauer 4x2               | 487,699        | 8,291                    | 732                 | 110                  | 329                  | 9,461                  | 9,132            | 11,735                       |
| V1E      | V1E        | Expedition XLT Tela                      | 437,016        | 7,429                    | 656                 | 98                   | 295                  | 8,478                  | 8,183            | 10,515                       |
| H2C      | H2C        | Escape XLS Tela Vinil *                  | 289,760        | 4,926                    | 435                 | 65                   | 195                  | 5,621                  | 5,426            | 6,972                        |
| H2D      | H2D        | Escape XLS I4 *                          | 269,638        | 4,584                    | 404                 | 61                   | 182                  | 5,231                  | 5,049            | 6,488                        |
| H2S      | H2S        | Escape XLT Deportivo *                   | 307,185        | 5,222                    | 461                 | 69                   | 207                  | 5,959                  | 5,752            | 7,391                        |
| W2DA     | W2D        | Courier L TM                             | 96,570         | 1,642                    | 145                 | 22                   | 65                   | 1,873                  | 1,808            | 2,324                        |
| W2C      | W2C        | Courier XL TM 4x2                        | 117,977        | 2,006                    | 177                 | 27                   | 80                   | 2,289                  | 2,209            | 2,839                        |
| W2EA     | W2E        | Courier L TM D/H A/A                     | 106,366        | 1,808                    | 160                 | 24                   | 72                   | 2,063                  | 1,992            | 2,559                        |

**Nota:** \* Modelos 2006 .5

\*\* Modelos 2005.5

Elaboró: Area Comercial (Lee)

Lista de Precios Número **151**

| Catálogo | Descripción                        | Precio  | Precio  | Diferencia |
|----------|------------------------------------|---------|---------|------------|
| Conauto  |                                    | Público | Público |            |
|          |                                    | 150     | 151     |            |
| Y4D      | Fiesta First                       | 105,108 | 105,108 | 0          |
| Y4C      | Fiesta First A/A                   | 114,342 | 114,342 | 0          |
| Y4B      | Fiesta Trend Comfort               | 131,202 | 131,202 | 0          |
| Y4G      | Fiesta Trend Comfort Air Bag       | 136,281 | 136,281 | 0          |
| Y5DS     | Fiesta Sedan First                 | 111,604 | 111,604 | 0          |
| Y5CS     | Fiesta Sedan First A/A             | 122,905 | 122,905 | 0          |
| Y5BS     | Fiesta Sedan Trend Comfort         | 142,069 | 142,069 | 0          |
| Y5GS     | Fiesta Sedan Trend Comfort Air Bag | 148,069 | 148,069 | 0          |
| Y8B      | Ka Base                            | 87,916  | 87,916  | 0          |
| Y8A      | Ka High AA                         | 111,512 | 111,513 | 1          |
| Y8E      | Ka Base Aa                         | 98,498  | 98,498  | 0          |
| Y8G      | Ka High AA Air Bag                 | 116,927 | 116,929 | 2          |
| Y6S      | Ikon First                         | 94,834  | 94,834  | 0          |
| Y6R      | Ikon First AA                      | 104,875 | 104,875 | 0          |
| Y6D      | Ikon Base                          | 111,000 | 111,000 | 0          |
| Y6DA     | Ikon Base AA                       | 119,888 | 119,888 | 0          |
| Y6BA     | Ikon Mid AA                        | 126,855 | 126,855 | 0          |
| Y6H      | Ikon Mid AA Power Pack             | 133,903 | 133,903 | 0          |
| Y6BP     | Ikon Mid AA Air Bag Power Back     | 138,897 | 138,897 | 0          |
| J7D      | F-150 XL V6 T/M                    | 187,449 | 187,449 | 0          |
| J8S      | F-250 XL V8 T/M                    | 192,354 | 192,354 | 0          |
| J7DA     | F-150 XL V6 T/M A/A                | 198,323 | 198,323 | 0          |
| J7A      | F-150 XL V6 AA TA                  | 211,905 | 211,904 | -1         |
| J8SA     | F-250 XL V8 T/M A/A                | 203,229 | 203,229 | 0          |
| J8E      | F-250 XL V8 T/A AA                 | 216,573 | 216,573 | 0          |
| J8A      | F-250 XLT V8 T/A AA                | 239,790 | 239,790 | 0          |
| K6B      | F-350 Chasis Cabina XL             | 220,625 | 220,625 | 0          |
| K6A      | F-350 Chasis Cabina XLT            | 230,935 | 230,936 | 1          |
| K5A      | F-450 Super Duty                   | 281,706 | 281,705 | -1         |
| K5F      | F-450 Super Duty / Gas LP          | 300,429 | 300,429 | 0          |
| K8B      | F-550 Super Duty                   | 335,379 | 335,379 | 0          |
| JWDI     | Ranger Chassis I4 TM               | 145,540 | 145,539 | -1         |
| JWC      | Ranger XL Caja Larga I4 T/M        | 153,817 | 153,817 | 0          |
| JWE      | Ranger XL Caja Larga 14 TM AA      | 167,120 | 167,119 | -1         |

|       |  |         |         |        |
|-------|--|---------|---------|--------|
| JW4X  | Ranger XL Crew Cab I4 TM                 | 171,770 | 171,770 | 0      |
| JW5X  | Ranger XL Crew Cab I4 TM A/A             | 182,223 | 186,778 | 4,555  |
| JW7X  | Ranger XLT Crew Cab I4 TM A/A            | 220,831 | 220,839 | 8      |
| G1A   | Lobo Super Cab. 4X2                      | 320,471 | 318,805 | -1,666 |
| G8B   | Lobo Crew Cab. 4x2 XLT                   | 361,520 | 359,642 | -1,878 |
| G1B   | Lobo Cab Reg 4x2                         | 280,015 | 278,553 | -1,462 |
| G8A   | Lobo Crew Cab. 4x4 Lariat                | 448,375 | 446,049 | -2,326 |
| ZLE   | Focus LX Austero TM AA**                 | 168,754 | 170,442 | 1,688  |
| ZLF   | Focus LX Austero TA AA**                 | 180,728 | 184,394 | 3,666  |
| ZSE   | Focus SE Tipico TM**                     | 196,764 | 198,973 | 2,209  |
| ZSF   | Focus SE Tipico TA**                     | 209,231 | 211,414 | 2,183  |
| E7F   | Explorer XLS 4x2 5.4L Tela V8            | 350,312 | 350,558 | 246    |
| E7D1  | Explorer XLT 4x2 Tela V8 3r. Asiento sap | 412,676 | 412,127 | -549   |
| E7G   | Explorer XLT V8 Tela 4x4                 | 436,387 | 435,745 | -642   |
| W5B   | Ecosport 4x2                             | 182,067 | 182,130 | 63     |
| W5G   | Ecosport 4x2 Piel                        | 191,190 | 191,270 | 80     |
| MA5   | Mustang GT Base T/M                      | 319,181 | 318,812 | -369   |
| MA6   | Mustang Gt Equipado T/A VIP Piel         | 341,838 | 341,044 | -794   |
| M6GF  | Freestar LX Plus                         | 335,618 | 335,851 | 233    |
| M6AF  | Freestar LX Base                         | 298,561 | 299,397 | 836    |
| M6LFH | Freestar SEL                             | 418,982 | 418,982 | 0      |
| M6DFH | Freestar SE Tela                         | 390,397 | 390,167 | -230   |
| M6TF  | Freestar Limited                         | 425,456 | 424,589 | -867   |
| M6LFA | Freestar SEL FES                         | 434,701 | 434,701 | 0      |
| R2B   | Mondeo Core TM                           | 216,187 | 216,330 | 143    |
| R2A   | Mondeo Core TA                           | 226,403 | 229,296 | 2,893  |
| R1B   | Mondeo Trend TM                          | 252,654 | 252,887 | 233    |
| R1E   | Mondeo Trend TA                          | 263,421 | 263,635 | 214    |
| R1G   | Mondeo Ghia TA Piel                      | 299,339 | 299,619 | 280    |
| A6C   | Five Hundred SE                          | 293,849 | 293,526 | -323   |
| A6B   | Five Hundred SEL                         | 315,210 | 314,695 | -515   |
| A6AQ  | Five Hundred SEL Premium                 | 344,121 | 343,443 | -678   |
| C1C   | Fusion SE V6                             | 255,228 | 255,228 | 0      |
| C1B   | Fusion SES V6                            | 276,741 | 276,741 | 0      |
| C1A   | Fusion SES Premium V6                    | 300,116 | 300,116 | 0      |
| V1A   | Expedition Eddie Bauer 4x2               | 489,431 | 487,699 | -1,732 |
| V1E   | Expedition XLT Tela                      | 437,486 | 437,016 | -470   |
| H2C   | Escape XLS Tela Vinil                    | 289,246 | 289,760 | 514    |

|      |                      |         |         |     |
|------|----------------------|---------|---------|-----|
| H2D  | Escape XLS I4        | 269,176 | 269,638 | 462 |
| H2S  | Escape XLT Deportivo | 306,984 | 307,185 | 201 |
| W2DA | Courier L TM         | 96,570  | 96,570  | 0   |
| W2C  | Courier XL TM 4x2    | 117,977 | 117,977 | 0   |
| W2EA | Courier L TM D/H A/A | 106,366 | 106,366 | 0   |

**Nota:**

Elaboró: Area Comercial (Lee)

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